2018 ANNUAL REPORT







NEADS 2018 ANNUAL REPORT

Each graduation, NEADS clients have the opportunity to share with the audience the impact their Service Dog has made on their lives. Ardis Mayo shared these thoughts about her life with NEADS Service Dog Dekker during the Spring 2018 graduation.

THINGS I WISH SOMEONE HAD TOLD ME ABOUT LIVING WITH A WORLD CLASS SERVICE DOG

I WISH...

... I had been told of the healing power of a pair of deep brown eyes that follow me everywhere... and are intimately tied to his tail which is a better communication device than having the power of speech.



... someone had told me how to remain humble when walking with a World Class Service Dog through a crowd of people where the only thing I hear behind my back is "what a gorgeous dog...look how well behaved he is....". "I know, I know," I whisper to myself as I turn and smile and limit myself to saying thank you.



... someone had told me about the omnipresent kibble in my clothes....and in the laundry....and in crevices in the car...and in my dreams...This stuff self replicates. I just know!

... someone had told me that Dekker has great mojo for cribbage...but only if his head is in my lap at the time. His tail end doesn't carry nearly the same influence on the cut of the cards.



... someone had told me that inside this quiet, well-mannered Service Dog is a mad whirling dervish that is released by going out in the snow.... and exacerbated if he is trying out snow boots for the first time.



... someone had told me to stock up on replacement squeakers - they are cheaper than new toys - but only if you live with someone who can sew. A toy without a squeaker is like a radio without a speaker. Who wants to play with it?

... someone could tell me how to sleep soundly for 2 hours in the midst of 70 loud band instruments without even twitching...or would I have to have long floppy ears to pull that off?



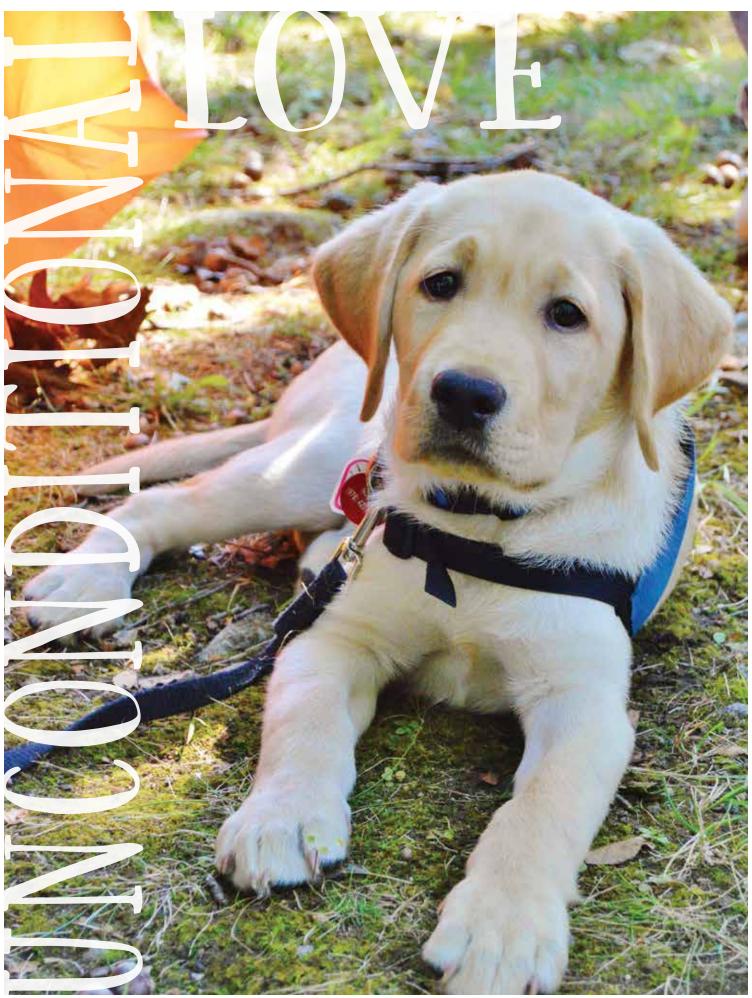
... someone had told me how important it is to turn around three times before making important decisions.



... someone had told me about
Dekker's superpowers. It's OK. I
wouldn't have believed them anyway.
About those people I mentioned
earlier who admire him behind my
back? I don't tell them either for the
same reason.



... someone had told me how my heart would fill with Dekker-love, but they couldn't because there are no words for that.



MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

Every year as we begin our planning for the following year, we ask the questions: "Are we doing everything we can to ensure that we are providing World Class Service Dogs for our clients?" and "What can we do better?" A little over 20 years ago those very questions led to the creation of the Prison PUP Program. This program has enabled NEADS to grow and provide our fabulous canines to more clients than would otherwise be possible. We feel quite fortunate to operate in seven



prisons across Massachusetts and Rhode Island. And at any given time we have up to 80 dogs in training in the prisons.

At the spring graduation we asked the audience to jot down the first words that come to mind when they think about NEADS. Throughout this year's annual report you will see references to many of the 51 unique words that the audience shared with us. We were not surprised that the top three were:

- Unconditional love
- · Changing lives
- Independence

I hope you will agree that the audience recognized our vision and commitment to our clients.

This past year was also very strong financially. We were once again able to show a surplus that we can apply to our programs to improve and strengthen what we do. We also received our 17th consecutive 4-Star rating from Charity Navigator, which puts us in very select company. Our goal is to always be a good and responsible steward of the support that we receive throughout the year from so many sources.

Over the course of our 42 years, we have been known by a variety of names that reflected the evolution of NEADS. This past year we decided to simplify our name and have it legally changed to NEADS, Inc. Now when we are asked what NEADS stands for we can say: NEADS was an acronym that we no longer use and, in fact, NEADS stands for World Class Service Dogs.

This annual report provides us with the opportunity to recognize the 20th Anniversary of the Prison PUP Program while also sharing with you the experiences of our clients, volunteers, and supporters, such as the Reiser Foundation, in their own words. I hope you enjoy it!

Sincerely,

Gerry DeRoche

Chief Executive Officer

CONTENTS

- 4 Events
- 6 Our Clients
- 10 Kennel Operations
- 12 Our Staff
- 13 NEADS by the Numbers
- 14 Our Donors
- 16 Our Volunteers
- 18 Prison PUP Program
- 20 2018 Financials

The Evolution of a Name

We're often asked, "What does NEADS stand for?" Once, the letters stood for National Education for Assistance Dog Services (and previously New **England Assistance Dog** Services). Before that, we were known as Dogs for Deaf and Disabled Americans and The Hearing Ear Dog Program. Today, we are "just" NEADS, an organization that raises, trains and matches World Class Service Dogs. In March, we changed our legal name to NEADS Inc. to reflect this.

Events







The Prudential Center Boston lights up in red and blue for NEADS. NEADS Service Dogs Shadow and Jones flip the switch.





NEADS celebrates its newest teams at Graduation ceremonies in November and April.



NEADS visits the Boston State House in support of Massachusetts House Bill 2277.





Recognizing the work of NEADS volunteer Puppy Raisers at the annual barbecue.







3rd annual Get Dressed. Give Back. fundraising event at the Exchange Center, Boston





5th annual Fore Paws Golf Classic at Shaker Hills Country Club.

Below: NEADS Service Dog client team Gabe and Sammy; Kevin Lambert, NEADS Program Development Administrator; Cathy Zemaitis, NEADS Director of Development; Doreen Sheridan, NEADS Supervisor of Foundation Relations; and NEADS Service Dog Ambassador Loring visited Massachusetts State Representative Kim Ferguson (left) at the State House to discuss the NEADS Service Dogs for Veterans program.



16 teams took part in the 2nd Pulling 4 Paws Truck Pull fundraiser at Wachusett Brewing Company







Will and Service Dog Digby

NEADS SERVICE DOGS FOR HEARING PROGRAM

When you are hard of hearing, you are always "listening", afraid you will miss something. Over time this can cause anxiety. Before I got Digby, having to get up early to go somewhere would have been a recipe for a sleepless night. Not anymore. No matter what time I set my iPhone, he hears that alarm, jumps up on my bed, and awakens me. So not only does he help me with sounds, he also helps with the anxiety I feel about not hearing a knock at the door or the doorbell. I know that Digby will react to these sounds, and I don't have to give it a second thought.

I am working with my 4-year-old granddaughter to call my name should we ever get separated. She calls out "Will", and Digby brings me to her. This a fun activity for her, but more importantly, it gives me some peace of mind in case we should ever be separated.

WORTH THE WAIT. NEADS told me during the application process that although there would be a wait for a dog, it would be worth it. One of the reasons is that it takes time to find the right dog for the right person, to make the perfect match. In my case, I'm a competitive tennis player, and I needed a dog who could sit on a tennis court and not chase the balls. I waited for Digby for 2 years, and it was definitely worth it.

Digby has not only made me feel safer in my environment and eased my anxieties but has also helped me be a happier person. The loneliness and loss I felt after losing my wife were at times overwhelming. Now, when Digby looks up at me with his eyes, when I see his ears flapping when we play fetch, I cannot help but smile.



Jason and Service Dog Ernie

NEADS TRAUMA ASSISTANCE DOG PROGRAM

Jason was diagnosed with PTSD in 2006, three years after returning from a difficult tour of duty with the Marine Corps in Iraq. He was in a very dark place, unable to leave his home, unable to trust or relate to other people, unable to be the husband or father he wanted to be. He was also drinking too much. He started getting help, but recovery was slow. His counselor suggested a Service Dog, and she helped him apply for the NEADS pilot Trauma Assistance Dog (TAD) program.

The first couple of days of training at NEADS were hard, since I had to leave my home, or my 'safe spot,' but it was something I knew I had to do. Then I met Finn, and in no time at all, it felt like a big weight was lifted. We completed our training, and, once home, Finn made it possible for me to go out, maintain my sobriety (now 8 years sober!), and start rebuilding relationships with my family. I won't say it was easy, but Finn was the most effective part of my recovery.

After a number of years as my constant companion, Finn started slowing down, and I knew it was time to apply for another NEADS Service Dog. In 2016, I was matched with Ernie.

I thought I was going to get another Finn, a dog who was military-like, always at attention, very serious. But Ernie is different. So different, in fact, that at first, I thought I had been given the wrong dog. It turns out I hadn't realized how far along I had come or how much I had changed, but once again, NEADS got it right. As Kathy Foreman told me, 'Jason, you're not the same person you were.'

Ernie is a ham. He gets me out and helps me open up to people. I love to show people what he can do, from picking up my dropped keys, to opening doors, to turning on lights. Everywhere I go, he is with me.

I'm happy where I am. I'm a much better father, I have a supportive wife, and my kids are proud of me. Thank you to NEADS for all your hard work and dedication. Finn and Ernie have both played a big role in changing my life for the better. The road is long, but I don't travel alone anymore!



Service Dogs Ernie and Finn (retired) relaxing while off duty.





Sam and Service Dog Bonnie

NEADS SERVICE DOGS FOR CHILDREN WITH AUTISM OR OTHER DEVELOPMENTAL DISABILITIES PROGRAM

For parents of a child with a significant disability, it can be hard to imagine an independent future for their child. Even so, Sam's father and I have always told Sam that some day, just like his brother and sister, he will move out of our house. But I'm not sure we have always believed that it would be possible. It's been hard to imagine leaving Sam on his own for just a few hours. So how would he ever be able to manage on his own when he relies so much on our help with the tasks of day-to-day life?

This uncertainty made it hard to push ourselves to push Sam towards more independence. But Bonnie has changed that. Knowing that Bonnie will help with the door and bark on Sam's command, we do leave him home on his own, like any other 13 year old. She has given us the confidence that an independent life for Sam is most definitely possible.

Bonnie pushes us to push Sam. And she pushes Sam to do things himself. With each small task Bonnie and Sam accomplish together, Sam's confidence increases. He has even developed new ways for Bonnie to help him through the day.

Bonnie picks up Sam's dirty clothes and puts them in the hamper. She drops Pop Tart wrappers, that I used to find just about anywhere, in the trash, and brings dirty dishes to the sink that would otherwise slide off Sam's lap as he clears the table.

While all of these things by themselves may seem very small, they are immeasurably important in the shaping of an independent life. Before Bonnie, the amount of time and energy it would take for Sam to gather up his own clothes, dishes, and trash did not justify the effort. Now, Sam knows and accepts that these are his responsibility.

Breakfast is entirely Sam's. Bonnie helps him get things in and out of the refrigerator, and then helps him clean up. If Sam can handle one meal without us, then why not all three? - Submitted by Sam's mother, Nicole

NEADS 2018 ANNUAL REPORT

Jessica and Service Dog Rescue

NEADS SERVICE DOG PROGRAM

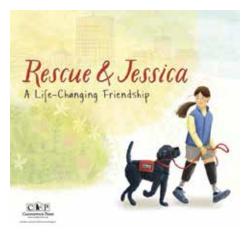
When we matched NEADS Service Dog Rescue and Jessica in 2013, we knew that with his world class training, he would bring assistance, joy and happiness to Jessica and her husband, Patrick Downes. But little did we know just how well-known the trio would become.

For Rescue, Jessica, and Patrick Downes, it has been a very big year.





In November 2017, Rescue was named ASPCA Dog of the Year, an honor that celebrates "the deep and intimate connection" between animals and humans. He, Jessica and Patrick traveled to New York City to accept the award.





In April 2018, Jessica and Patrick, along with illustrator Scott Magoon, published *Rescue & Jessica: A Life-Changing Friendship,* a children's book that quickly became a *New York Times* best seller. NEADS is a proud partner in the book.

Rescue, Jessica, and Patrick spent the spring on a book tour, bringing their message of inclusion to school children from Massachusetts to California. On one such visit, to the Quinsigamond School in Worcester, Rescue was greeted by members of the Worcester Fire Department, who named Rescue through the NEADS Name a Puppy Program (photo above left).

NEADS Breeding Program: Improving the Next Generation of World Class Service Dogs

In August, NEADS took the final step in preparing for the launch of its own breeding program with the birth ("whelping") of a litter of puppies on campus.

Laying the groundwork. NEADS staff had prepared extensively for this litter by reading and researching canine reproductive materials, meeting with local breeders, conferring with reproductive veterinarians, and getting hands-on experience by hosting litters from other organizations. We are also part of the ABC Breeding Cooperative (ADI North American Breeding Cooperative), which consists of about 35 Service Dog and Guide Dog organizations who work together to support the breeding and raising of purpose-bred dogs across North America. This was, and continues to be, an invaluable support network, through which we have been able to learn breeding program best practices.

Clover, a brood female from Susquehanna Service Dogs, gave birth to 9 beautiful black puppies - 6 boys and 3 girls - in the newly renovated NEADS Nursery. Thanks to our own staff, led by Breeding and Puppy Development Coordinator, Kate Albertini, the puppies were well-cared-for during whelping and the first eight weeks of their lives. The puppies were then distributed by the co-op, including four pups who entered the NEADS program as potential breeders.

Why start a breeding program? We have a very successful relationship with Guiding Eyes for the Blind, through which we receive most of our puppies. The breeding program will complement this partnership and allow us to diversify the sources of puppies entering the program.

Our own breeding program also gives us the autonomy to make genetic decisions about our dogs, and increase the odds of getting purpose-bred dogs.

Round the Clock Care

The first two weeks after the whelping are a very critical time, and our staff watched the puppies 24 hours a day for the first week to make sure that everyone progressed in a normal manner – puppies need to gain weight each day, and nursing needs to be managed to ensure that everyone is drinking enough milk.

When the puppies reached the four-week mark, volunteers stepped in to help with their care and early life socialization.



Kennel Renovations

Kennel renovation plans became a reality this year when construction started in the spring. Dogs and staff were displaced for much of the year, but everyone made the best of the temporary digs. The project is expected to be completed in December 2018.



Our Staff

Throughout a year of building renovations, kennel construction, and new program initiatives, NEADS staff didn't skip a beat, rising above the disruptions, displacements, and challenges to work together to raise, train and place World Class Service Dogs.





39 Valuable Staff Members*

Taverly Adams

Kate Albertini

Bridget Austin

Lori Barrett

Christy Bassett

Rachael Bell

Sue Berry

Magen Blake

Lisa Braley

Angela Chabot

Amanda Charbonneau

Sharon Concannon

Gerry DeRoche

Kathy Foreman

Lacy Gillotti

Tyler Gribi

Becca Hill

Maureen Huhtala

Ann Jones

Tracy Kelly

Hannah Kump

Kevin Lambert

Joe LeMay

Erin Moloney

Pam Murray

Katy Ostroff

Paige Palen

Rea Samuels

Doreen Sheridan

. . .

Andrew Shusta, Jr.

Bailey Sullivan

Katelyn Sullivan

Anna Tepe

Audrey Trieschman

Julie Vautour

Samantha Wilson

Eon Woods

Erin Wylie

Cathy Zemaitis

*Employed by NEADS as of 8/31/18

NEADS by the Numbers



ASSISTANCE DOGS FOR THE COURTHOUSE



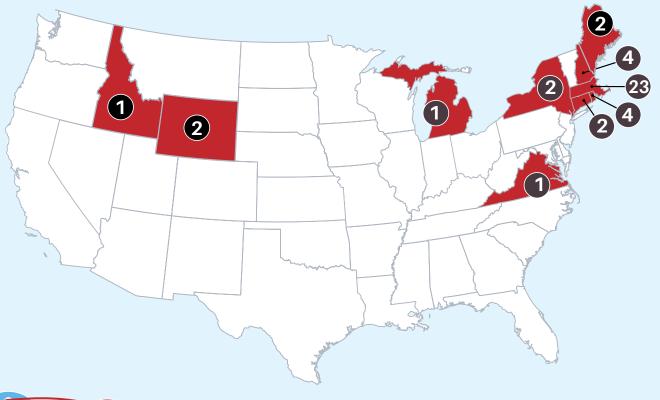
16
SERVICE DOGS

ASSISTANCE DOGS FOR THE CLASSROOM SERVICE DOGS FOR CHILDREN WITH AUTISM AND OTHER DEVELOPMENTAL DISABILITIES SERVICE DOGS FOR VETERANS

ASSISTANCE DOGS FOR THE MINISTRY & OTHER ASSISTANCE DOGS

NEADS Around the Country

This year we placed 42 dogs with clients in 10 states:

















SUPPORTER SPOTLIGHT:

The Reiser Family Foundation

The Reiser Family Foundation recently donated 350 copies of the best-selling Rescue & Jessica: A Life-Changing Friendship (featuring NEADS Service Dog Rescue) to distribute to hospitals with a robust pediatric department and other organizations working with children. In the Boston area, books were delivered by NEADS Director of Development, Cathy Zemaitis, who was often accompanied by Emily Trout and NEADS Service Dog Bella to:

- · Boston Children's Hospital
- · Boston Medical Center
- · Franciscan Children's Hospital
- · Heather Abbott Foundation
- · Massachusetts General Hospital
- Shriners Hospitals for Children Boston
- · Tufts Floating Hospital for Children
- UMass Medical Center Worcester

Books have also been distributed to hospitals from New York City to Baltimore, including the Chilton Medical Center in New Jersey; Mount Sinai Hospital Pediatric Center and Maimonides Children's Hospital in New York; and Johns Hopkins Hospital in Maryland.

This donation is just one of the many ways the Reiser Foundation, which was established by Manny Reiser and his wife, Rachel, in 2008, has supported NEADS over the years. "When I first learned of NEADS, I was impressed by its mission to help people suffering from hearing loss and other disabilities," explains Manny. "As I became more involved and learned about all that goes into the training of the dogs, my interest in helping NEADS increased greatly."

"When I met Marathon bombing survivors Jessica and Patrick, I was overwhelmed by what they had accomplished with the help of Jessica's Service Dog, Rescue. This inspired us to purchase and distribute Rescue & Jessica to organizations that work with children. There are so many who will greatly benefit from learning of Jessica and Patrick's incredible story."

NEADS is grateful to the Reiser Family Foundation for its role in helping us spread the word about what our Service Dogs can do for people with disabilities as well as its financial support. We look forward to continuing our relationship for years to come.





SPOTLIGHT:

Blue Buffalo

NEADS is proud of its partnership with Blue Buffalo, a leading natural pet food company. Through this partnership, Blue Buffalo is the exclusive food provider for the dogs in the NEADS program, donating thousands of pounds of food each year to fuel our World Class Service Dogs.

14 NEADS 2018 ANNUAL REPORT

Foundations

The Reiser Family Foundation is just one of the many foundations that supports NEADS. We'd like to thank the following organizations for their generosity:*

Grimshaw-Gudewicz Charitable Foundation

214 Philanthropic Foundation **Barker Foundation** Bay State Savings Charitable Foundation Bessie Pappas Charitable Foundation **Building 19 Foundation** CarMichael Foundation Copeland Family Foundation Cross Charitable Foundation Curtis O'Hara Foundation Daniel Lawlor Charitable Foundation **Eleanore Bennett Charitable Trust** Emma and Georgina Bloomberg Foundation

Eric & Joan Norgaard Charitable Trust Fletcher Foundation Foundation M Fred C. and Katherine B. Andersen Frederick A. Bailey Trust Gardiner Howland Shaw Foundation George F. and Sybil H. Fuller Foundation George Harrington Trust

GWCF-Rosemary Davis Memorial Fund **GWCF-Community Grant** Helen W. Bell Charitable Foundation Henderson Foundation Herman Foundation **Highland Street Foundation** Hoche-Scofield Foundation, Bank of America, N.A. Trustee Jack Satter Foundation Jolyn Foundation Kenrose Kitchen Table Foundation Lakeside Foundation Laura J. Niles Foundation Leclerc Charity Fund Litowitz Foundation, Inc. Lodge of St. Andrew Marjorie M. Peloquin Foundation Max and Victoria Dreyfus Foundation

Powell Foundation Prentice Foundation Price Chopper's Golub Foundation **Rockwell Foundation** S & L Marx Foundation Scialabba Family Charitable Fund **Scoob Trust Foundation** Susan A. and Donald P. Babson Charitable Foundation Swanson & Shevlin Charitable Foundation TJX Foundation Tower of Hope Ullo Family Foundation Van Sloun Foundation Winning Home, Inc.

* Funding received from foundations in FY 2018 (Sept 1, 2017 through Aug 31, 2018)

Partner and Supporter Organizations

Patterson Foundation

Michael T. Sherman Foundation

Thank you to the foundations, organizations and businesses whose support has helped us continue our work partnering highly trained Service Dogs with the people who need them most.

Partners

Blue Buffalo **Cummings Foundation DAV Charitable Service Trust IDEXX Laboratories** Payden & Rygel Investment Management

VCA Charities

Supporters and Non-Profit Partners

Polar Beverages **Heather Abbott Foundation** Mrs. Mugs

Sponsors

Abaris Financial Group Blue Pearl specialty + emergency pet hospital **Boston Duck Tours Boston Scientific Burke Distributing Corporation** D'Ambrosio Eye Care Greater Worcester Community Foundation Indian Ranch MERCK Animal Health **PEAK Event Services** Prezza The Black Dog

The Gingerbread Construction Company

The Tower of Hope

TJX

For more information, visit neads.org/plannedgiving.

SPOTLIGHT:

Planned Giving

When you name NEADS Inc. in your will, trust, life insurance policy, or retirement plan, you keep your assets available today and know you are helping World Class Service Dogs change lives in the future. Gifts to our planned giving program enable us to continue our goal of helping others help themselves through the use of our unparalleled canine assistants.



2018 NEADS Spirit Award

The NEADS Spirit Award is given annually to a volunteer or group of volunteers who passionately exudes the energy, values, and commitment to our mission over an extended period of time. The 2018 recipients were the NEADS Weekend Puppy Raisers. These dedicated volunteers provide socialization for our puppies every weekend by exposing them to new situations and surroundings.

NEADS Weekend Puppy Raisers: A Passion, A Delight

Lots of fun... lots of work... Ask any NEADS Weekend Puppy Raiser about what they do, and you'll hear a similar answer. There are no "typical" Puppy Raisers; they can be parents with young children or teenagers, single people, working couples, or retirees. What is typical of these volunteers is their dedication and commitment to raising puppies to become World Class Service Dogs that will go on to change lives.

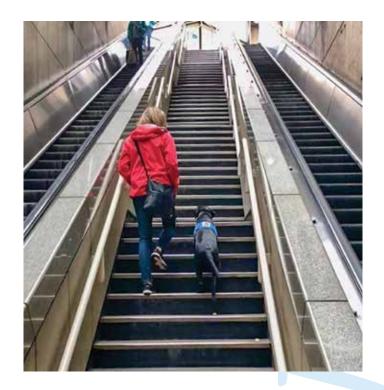
Community ambassadors. Volunteer Puppy Raisers are out with their puppies every weekend, and, as such, are highly visible NEADS ambassadors. They often find themselves advocating for people who need access and educating about Service Dogs in general.

"I sometimes feel like a celebrity," says Colleen Whelpley, who has been a Puppy Raiser for 11 years.

SPOTLIGHT:

Puppy Raiser Council

The five members of the Puppy Raiser Council help shape policies and improve communications between NEADS and this important group of volunteers. In addition to being the voice of the Puppy Raisers, Council members are responsible for helping with onboarding and mentoring new Raisers. "It's fun to watch them grow in their role," says Anne-Marie Chernosky, who has been a Weekend Puppy Raiser for more than 10 years and has helped raise 19 dogs, nine of them from start to finish. "NEADS gives us the tools, but no two dogs are the same. We bring our in-the-field experience to help with the challenges of a squirming puppy and the fact that dogs don't always follow the manual."



"A trip to Target with a puppy can take twice as long as without, because one person will stop to ask a question, and then a group will gather, and the questions will continue to come."

Annette McBride, who has been a Raiser for over five years, once spent 15 minutes in a conversation with a woman who accused her of having a fake service dog. "The whole time, my six-month-old puppy didn't move. His behavior made more of an impact than anything I could have said."

It's what the puppy needs. Most Puppy Raisers will tell you that it's not easy to give up the pup at the end. But they're just as quick to tell you how proud they are to have had a role in the dog's success. "Going to graduation is a highlight of my Puppy Raiser experience," says Dan DeMille, who has been involved for more than seven years and has helped raise 16 puppies. "It reaffirms that I'm doing this for the right reason. It's worth it in the end, because everyone wins the dogs, the clients, and the Puppy Raisers."

"You never know what will happen," says Whelpley.
"Once, I was waiting for my luggage at T.F. Green
Airport on my way home from a business trip,
and I saw someone with a NEADS Service Dog. I
introduced myself as a Weekend Puppy Raiser, and
he said, 'This dog has changed my life. I can now
leave my house. Can I hug you?"





Client training includes a visit to prison ("meet and greet"), where clients can meet the inmates who trained their dogs and inmates can see the result of their hard work.

The Prison PUP Program allows us to train many more dogs and gives the dogs the chance to interact with many personalities, and work in group settings. For the inmates, learning how to train a dog is an art, a skill. It's a team effort, and success is something that we all enjoy. – *Kathy Foreman, NEADS Director of Training*



Zenas was the first Prison PUP Program graduate (1999)

Walking into the prison was intimidating since I work with victims of crime, but after the introductions, I was overwhelmed with positive vibes. I could feel the pride of the men who helped mold my dog's future, and I felt grateful to them for what they were giving back to the community. – Judi Earnest with Assistance Dog for the Courthouse Gilbert

The NEADS program has benefited the institution tremendously. The inmates get a positive impact from the training they receive. When we have the "meet & greet," they can see the impact their hard work has had. And the dogs have a special presence in the prison, providing a positive impact on the environment here. – *Colette Goguen, Superintendent, DOC*

PRISON PUP PROGRAM LOCATIONS

FMC Devens, Ayer, MA JJ Moran Medium, Cranston, RI MCI Concord, Concord, MA MCI Framingham, Framingham, MA MCI Norfolk, Norfolk, MA North Central Correctional Institution, Gardner, MA Northeastern Correctional Center, Concord, MA



-since 1998 -

Changing Lives Behind Bars

Prison can be pretty lonely. There's very little emotional contact for the inmates, so even a seemingly simple act of waking up and petting a dog can't be taken for granted. You can't imagine how I felt when all of a sudden I was given this little 9-week old black lab to care for. That alone made being in the program worth it.

But it's deeper than that. Knowing that we were chosen to train, and that not just anybody can get into this program, is an honor. And training these puppies gives us a sense of purpose every day. This is so valuable for someone in prison, because even though you know that you've made mistakes, you can see that you're still making a difference.

The men and women who do this put their whole hearts into it. Can you imagine a bunch of men in prison, in a circle, with all their puppies, looking as tough as can be and all of a sudden you start hearing "puppy, puppy, here puppy." It kind of does something to your reputation! You're not all that tough anymore - but it's ok.

I spent all day and night together with my beautiful puppy, and I know he went on to change someone's life. This is one of the accomplishments I'm most proud of.

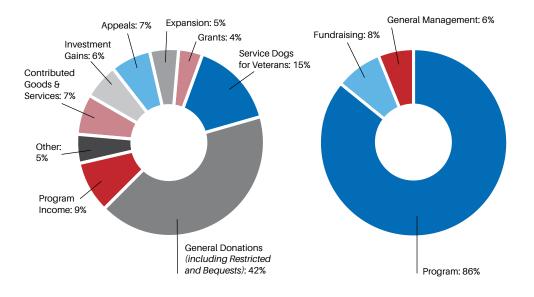
- Robert Wojcik, former inmate and part of the NEADS Prison PUP Program for 1 1/2 years

2018 Financial Highlights

Operating Revenue:	2018	2017
General fees and contributions	\$2,323,410	\$1,882,686
Contributed goods, services and property	242,247	235,718
Grants and foundations	608,355	1,104,443
Interest income	1,498	997
Investment gains (losses)	187,620	228,305
Other income	39	698
Net assets released from restrictions		
Total support and revenue	\$3,363,169	\$3,452,847
Operating Expenses		
Training program	\$2,489,473	\$2,259,429
Management and general	216,588	232,325
Fundraising	176,439	185,741
Total expenses	\$2,882,500	\$2,677,495
Change in net assets	\$480,669	\$775,352
Net assets, beginning of year	\$7,358,190	\$6,582,838
Net assets, end of year	\$7,838,859	\$7,358,190

SUPPORT AND REVENUE BY CATEGORY

EXPENSESBY CATEGORY



RELIABILITY

Board of Directors*

Chair: Abbey L. Henderson Vice Chair: Tina M. Cantu Clerk: Dee Sendrowski Treasurer: Scott Notargiacomo

Mary C. Casey Graham Chevry James Ciociolo James Hicks Paul Jornet Carol Krauss Kelly Magnuson Laura McTaggart Claire Thomas

*Member of Board of Directors as of 8/31/18

Contact Information

Mailing Address P.O. Box 1100,

Princeton, MA 01541

Street Address

305 Redemption Rock Trail South, Princeton, MA 01541

Phone: 978-422-9064 info@neads.org www.neads.org

Report Credits

Cover illustration

"Waiting" This freehand drawing is by J. Stanley Edwards, an artist and photographer from Harvard, MA.

@jsephoto

Art Direction & Design

Mary-Lynne Bohn, Accent Design

Photography

Kate Albertini, Jay M. Dias, Tracy Kelly, Michael Putnam, Richard Prager, Cathy Zemaitis



Charity Navigator has awarded NEADS a 4-star rating for the 17th year in a row.

Support and Stay Involved with NEADS

NEADS thrives on the hard work and generosity of a vast network of dedicated donors and volunteers. We are lucky to have supporters who are as passionate about our mission as we are... and we couldn't survive without them. Here are a few ways you can stay involved.



Donate

to our general funds **neads.org/donate**

Host

a fundraising event in your community

Attend or Sponsor

an event

Get Dressed. Give Back. (neads.org/getdressed)

Pulling 4 Paws (neads.org/pulling4paws)

Contribute

to our wish list **neads.org/wishlist**

Shop

at the **NEADS Shop** – online (shop.neads.org) or in Princeton. All profits support our programs

at **smile.amazon.com** and select NEADS as your charity of choice

Connect



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Twitter.com/ NEADSdogs



Youtube.com/ NEADSdogs



Linkedin.com/ company/ neadsdogs



Congratulations to our clients who completed their training in FY 2017/2018

Timothy Appel & Gianna
Derek Blake & Jean
Courtney Chmura & Banks
Timothy Compton & Honey
Tracy Cornell & Skye
Tammie DeCroteau & Logan
Tracey Denelle & Ansel
Ellen Doherty & Jake
Judi Earnest & Gilbert
Lucy Beth Fraser & Barrett
Lillian Fraser-Gray & Snowy
Mark Goldschmidt & Nala
Hannah Herne & Fritz
Preston Hood & Gilmore

Christine House-Cafarella & Crickett
Julie Jankun & Marcus
Tyler Konvent & Baxter
Geoff Krill & Emerson
Emily Lane & Sunny
Connor Lizotte & Harris
Garry Lohman & Montana
Tamela Manhart & Salem
Ardis Mayo & Dekker
Nancy McGrath & Maloney
Jennifer Moro & Doc
Samuel Patterson & Bonnie
Richard Pedone & Nettie
Jeremiah Reeves & Juniper

Brett Rosado & Riker
Phyllis Samara & Scout
Anthony Seahorn & Trooper
Eric Shairs & Mikey
Dennis Skeper & Denny
Stephane Smith & Tootsie
John Stuhl & DJ
Kate Thurman & Tessa
Matthew Tomer & Livy
Joyce Van Horn & Lucy
Elizabeth Vota & Yoki
Courtney Wang & Darcy
Michael Webb & Lombardi
Josephine White & Bradley



