# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service			Go to www.irs.gov/Form990 for instructions and the la	•		Inspection
			ar year, or tax year beginning ${\tt SEP}$ $1$ , $2022$ and endir	ng AUG 31, 2	2023	
в	Check if applicable	C Name o	forganization	D Employer	identifica	tion number
	Address change	NEAD	S, INC.			
	Name change		usiness as	23-72	28188	7
	Initial	ŭ		n/suite E Telephone		
	Final return/		REDEMPTION ROCK TRAIL SOUTH	(978		-9064
	termin- ated	City or t	own, state or province, country, and ZIP or foreign postal code	G Gross receipts	\$	7,680,016.
	Amende		CETON, MA 01541	H(a) Is this a	group retu	Im
	Applica tion	F Name a	nd address of principal officer: GERRY DEROCHE	for subor	dinates?	Yes X No
	pending		AS C ABOVE			uded? Yes No
1	Tax-exe	mpt status:	X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) or			t. See instructions
J	Website	e: WWW.	NEADS.ORG	H(c) Group e>	emption i	number
Κ	Form of o	organization:	X Corporation Trust Association Other	L Year of formation: 1	972 м 8	State of legal domicile: MA
P		Summary				
e	<b>1</b> E	Briefly describ	be the organization's mission or most significant activities: NEADS B	BREEDS, RAIS	SES, 2	AND TRAINS
Juc	5	SERVICE	AND ASSISTANCE DOGS. NEADS SERVICE	DOGS ASSIS	r adu	LTS AND
srn.	2 (	Check this bo	x if the organization discontinued its operations or disposed o	of more than 25% of it	s net asse	
No.	3 1	Number of vo	ting members of the governing body (Part VI, line 1a)	3	10	
യ യ	4 1	Number of inc	4	10		
es		Fotal number		59		
Activities & Governance	<b>6</b> T	Fotal number	of volunteers (estimate if necessary)		6	150
Act			d business revenue from Part VIII, column (C), line 12			0.
_	b	Net unrelated	business taxable income from Form 990-T, Part I, line 11		7b	0.
				Prior Year		Current Year
e			and grants (Part VIII, line 1h)			5,551,276.
Revenue			ce revenue (Part VIII, line 2g)		0.	0.
Be			come (Part VIII, column (A), lines 3, 4, and 7d)	895.	121,417.	
_			e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			10,902.
			- add lines 8 through 11 (must equal Part VIII, column (A), line 12)		-	5,683,595.
			milar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
			to or for members (Part IX, column (A), line 4)	2 200	0.	0.
ses	15 8	Salaries, othe	r compensation, employee benefits (Part IX, column (A), lines 5-10) undraising fees (Part IX, column (A), line 11e) ing expenses (Part IX, column (D), line 25) 530, 158.	2,296,8	<u>0.</u>	2,543,156.
Expenses	16a ⊦	Professional f	0.	0.		
Ä	b	l otal fundrais	$\frac{1}{2} = \frac{1}{2} $	1,451,2	220	1,508,161.
_			es (Part IX, column (A), lines 11a-11d, 11f-24e)			
			s. Add lines 13-17 (must equal Part IX, column (A), line 25)			$\frac{4,051,317}{1,632,278}$
- 2	<b>19</b> F	Revenue less	expenses. Subtract line 18 from line 12	Beginning of Curren		End of Year
Net Assets or Fund Balances		Fatal assate //		11 166		15,976,142.
Asse	20 T		Part X, line 16)	607 (		729,226.
let /	21 7		(Part X, line 26)			15,246,916.
	<u>22</u>	Signatur	fund balances. Subtract line 21 from line 20	<u> </u>	570• <u> </u>	13,240,910.
		Joignatur				

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign	Signature of officer		Date							
	GERRY DEROCHE, CEO									
	Type or print name and title									
	Print/Type preparer's name	Preparer's signature	Date Check	PTIN						
Paid	KEVIN J. MAGUIRE, JR.	KEVIN J. MAGUIRE,	t toon omproyed	02109581						
Preparer	Firm's name BOLLUS LYNCH, LL	P	Firm's EIN $04-30$	037870						
Use Only	Firm's address 89 SHREWSBURY ST	REET								
	WORCESTER, MA 01	604	Phone no. (508)	755-7107						
May the II	RS discuss this return with the preparer shown at	oove? See instructions		X Yes No						
232001 12-1	2001 12-13-22 LHA For Paperwork Beduction Act Notice, see the separate instructions. Form 990 (2022)									

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

	990 (2022) NEADS, INC. 23-7281887 Page 2
Pa	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: NEADS' SERVICE DOGS PROVIDE LIFE-CHANGING INDEPENDENCE, COMPANIONSHIP,
	AND CONNECTION TO PEOPLE WITH A DISABILITY. WITH A DEDICATED STAFF AND
	ENTHUSIASTIC VOLUNTEERS, NEADS CAREFULLY MATCHES CLIENTS WITH THE
	RIGHT DOG AND PROVIDES ONGOING SUPPORT DURING THEIR ENTIRE
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
	prior Form 990 or 990-EZ?
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code: ) (Expenses 3,117,542. including grants of \$ ) (Revenue \$ 107,583.) DOG AND CLIENT TRAINING - NEADS DOGS ARE TRAINED TO PERFORM AND BEHAVE
	OBEDIENTLY THROUGH THE USE OF POSITIVE REINFORCEMENT AND CLEAR
	LEADERSHIP. NEADS DOGS ARE TAUGHT A LIST OF CORE COMMANDS AND THEY
	FOLLOW A BASIC TRAINING SCHEDULE THROUGHOUT PUPPYHOOD. 90 -95% OF
	NEADS PUPPIES ARE TRAINED IN CORRECTIONAL FACILITIES IN MASSACHUSETTS
	AND RHODE ISLAND. UNDER THE GUIDANCE OF NEADS STAFF, PRISON INMATES
	ARE ABLE TO PROVIDE CONSISTENT TRAINING AT A HIGH LEVEL. TO ENSURE
	THAT THE PUPPIES HAVE A FULL RANGE OF EXPERIENCES, PUPPIES SPEND THEIR
	WEEKENDS AT A VOLUNTEER'S HOME AND FOLLOW A CURRICULUM THAT INCLUDES
	CAR RIDES, TRAFFIC, BUS STATIONS, MOVIE THEATERS, RESTAURANTS, GROCERY
	STORES, AND ALL THE TYPICAL EXPERIENCES OF LIFE. ONCE A DOG IS NEARING
	COMPLETION OF THE PROGRAM AND IS MATCHED WITH A SPECIFIC CLIENT, THE
4b	(Code:         ) (Expenses \$) (Revenue \$)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4d	Other program services (Describe on Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses     3,117,542.
	Form <b>990</b> (2022)

SEE SCHEDULE O FOR CONTINUATION(S)

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гош	990	120221

 Form 990 (2022)
 NEADS , INC.

 Part IV
 Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	х	
2	If "Yes," complete Schedule A	2	X	
2	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	~		
Ŭ	public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If</i> "Yes," <i>complete Schedule C, Part III</i>	5		x
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If</i> "Yes," <i>complete Schedule D, Part VII</i>	11b		x
c	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total	110		
Ŭ	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		x
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		x
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If</i> "Yes," <i>complete Schedule F, Parts II and IV</i>	15		x
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X

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 Form 990 (2022)
 NEADS , INC .

 Part IV
 Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		x
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current	22		23
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			x
~~	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		_ A
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
-	instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i>			
а		28a		x
h	"Yes," complete Schedule L, Part IV A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b?/f	200		
Ŭ	"Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			<u>-</u> -
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			x
07	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		x
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	31		
00		38	x	
Pa		_ 55		I
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 18			
b				
с	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 59			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		<u> </u>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			37
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		37	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	<u> </u>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х	<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	_		v
	to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d	_		v
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		<u> </u>
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the	8		х
9	sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds.	0		
э а		9a		х
b	Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		X
10	Section 501(c)(7) organizations. Enter:	30		
a	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
 а	Gross income from members or shareholders			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against			
~	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note: See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans 13b			
с	Enter the amount of reserves on hand 13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O.			
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities			
	that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17		
	If "Yes," complete Form 6069.			

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a1			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	37	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		37	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		37	
	on Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		37	
	The organization's CEO, Executive Director, or top management official	15a	Х	37
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure		101	
17	List the states with which a copy of this Form 990 is required to be filed MA, CA, CT, FL, GA, IL, IA, ME, MD			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3	)s only	) avail	able
	for public inspection. Indicate how you made these available. Check all that apply.			
	X       Own website       Another's website       X       Upon request       Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, ar	id finar	ncial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			

NEADS, INC.

Form 990 (2022)

SEE SCHEDULE O FOR FULL LIST OF STATES

23-7281887 Page 6

Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated	
	Employees, and Independent Contractors	

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
 Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

(A)	(B)	(C)				-		(D)	(E)	(F)
Name and title	Average	(do	not c	Pos	ition	thon	000	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson i	is bot	h an	compensation	compensation	amount of
	week	officer		ndad I	recto	or/trus	tee)	from	from related	other
	(list any	Individual trustee or director						the	organizations	compensation
	hours for related	or di	ee			sated		organization (W-2/1099-MISC/	(W-2/1099-MISC/	from the
	organizations	ustee	trust		ee	npen		1099-NEC)	1099-NEC)	organization and related
	below	d ual tr	tional		nploy	st cor yee	L	1033-1120)		organizations
	line)	ndivic	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizationio
(1) GERRY DEROCHE	40.00	-	_		-					
CEO				x				175,000.	0.	0.
(2) CATHY ZEMAITIS	40.00									
CHIEF DEVELOPMENT AND PROG						x		114,894.	0.	6,417.
(3) GRAHAM CHEVRY	2.00									
TREASURER		X		X				0.	0.	0.
(4) SUE FEIT	2.00									
DIRECTOR		X						0.	0.	0.
(5) JAMES HICKS	2.00									
DIRECTOR		Х						0.	0.	0.
(6) CAROL KRAUSS	2.00									
DIRECTOR		Х						0.	0.	0.
(7) SCOTT NOTARGIACOMO	2.00								_	_
CLERK		X		Х				0.	0.	0.
(8) A. KIM SAAL	2.00								_	_
VICE CHAIR		X		Х				0.	0.	0.
(9) GEOFF WORRELL	2.00									
CHAIR		X		X				0.	0.	0.
(10) HARRY GREY	2.00									
DIRECTOR		X						0.	0.	0.
(11) JILL GOINES	2.00									
DIRECTOR		X						0.	0.	0.
(12) SHANNON O'BRIEN	2.00									
DIRECTOR		X						0.	0.	0.
		-								
		<u> </u>								
		-								
		-								

	1990 (2022) NEADS, IN									23-728	188	7 р	age <b>8</b>
Pa	t VII Section A. Officers, Directors, Trus		oloy	ees			ghes	st C		es (continued)			
	(A) Name and title	<b>(B)</b> Average hours per	box	not c , unle	ss pe	ition <sup>more</sup> rson	than d is both	n an	<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation		(F) Estimat amount	
		week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer P		Highest compensated	Former (aa	from the organization (W-2/1099-MISC/ 1099-NEC)	from related organizations (W-2/1099-MISC/ 1099-NEC)	,	other ompensa from th organiza and rela rganizat	ie tion ted
					)	~							
									220 204			6 1	1 7
с	Subtotal Total from continuation sheets to Part VI Total (add lines 1b and 1c)	I, Section A							289,894. 0. 289,894.	C	· • • • • • • • • • • • • • • • • • • •	6,4 6,4	$\frac{17.}{0.}$
2	Total number of individuals (including but no compensation from the organization								eceived more than \$100	),000 of reportable	<b>I</b>		2
3	Did the organization list any <b>former</b> officer, line 1a? If "Yes," complete Schedule J for si	,			•	,		Ŭ	hest compensated emp	5	. 3	Yes	No X
4	For any individual listed on line 1a, is the su and related organizations greater than \$150	0,000? If "Yes,	" со	mple	ete S	Sche	edule	e J f	for such individual		. 4	X	
5 Sec	Did any person listed on line 1a receive or a rendered to the organization? <i>If "Yes," com</i> tion <b>B. Independent Contractors</b>	-				-			-		. 5	;	X
1	Complete this table for your five highest con the organization. Report compensation for										ensatio		
	(A) Name and business	address	NC	ONE	2				<b>(B)</b> Description of s	services	Com	(C) pensatio	n
2	Total number of independent contractors (ii \$100,000 of compensation from the organiz	•	ot lii	mite	d to		se lis )	sted	above) who received n	nore than			

	990 ( <b>t VII</b>			, INC.					23-7281	887 Pa
ar	ניוו									г
		Check if Schedule O	conta	ains a respo	nse	or note to any lin	<u>e in this Part VIII …</u> (A) Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	Revenue exclu
ts	1 a	Federated campaigns		1a		23,171.				
and Other Similar Amounts		Membership dues				, -				
Ĕ		Fundraising events				237,574.				
ar P		Related organizations								
lii l		Government grants (conti				994,789.				
ίΩ,		All other contributions, gifts,				, -				
the	•	similar amounts not included				4,295,742.				
ğ	a	Noncash contributions included in				131,424.				
aŭ	h	Total. Add lines 1a-1f					5,551,276.			
						Business Code	, ,			
	2 a									
Revenue	b									
ňu	c									
eve	d									
ř	е									
	f	All other program service	reve	nue						
		Total. Add lines 2a-2f								
	3	Investment income (inclue								
		other similar amounts)					133,738.			133,7
	4	Income from investment of								
	5	Royalties								
				(i) Real		(ii) Personal				
	6 a	Gross rents	6a							
	b		6b							
	с	Rental income or (loss)	6c							
	d	Net rental income or (loss	)							
	7 a	Gross amount from sales of		(i) Securit	es	(ii) Other				
		assets other than inventory	7a	1,821,8	85.					
	b	Less: cost or other basis								
		and sales expenses	7b		24.	44,782.				
	С	Gain or (loss)	7c	32,4	61.	-44,782.				
	d	Net gain or (loss)			. <u></u>		-12,321.			-12,3
	8 a	Gross income from fundraisi		-						
		including \$	237	,574. of						
		contributions reported on								
		Part IV, line 18			8a	30,914.				
		Less: direct expenses			8b	127,595.				
		Net income or (loss) from					-96,681.		-	-96,6
	9 a	Gross income from gamin								
		Part IV, line 19			9a					
		Less: direct expenses			9b	I				
		Net income or (loss) from			s	·····				
	iu a	Gross sales of inventory,			40	55 201				
	L	and allowances			10a 10b					
		Less: cost of goods sold				, ,	20,581.	20,581.		
+	C	Net income or (loss) from	Sales		у	Business Code	20,001.	20,301.		
	11 ~	MISC INCOME				900099	87,002.	87,002.		
							57,002.	07,002.		
Kevenu	b					<u> </u>				
ř	c d	All other revenue				<u> </u>				
		Total. Add lines 11a-11d				<u> </u>	87,002.			
	12	Total revenue. See instruction					5,683,595.	107,583.	0.	24,7
	12		5110				3,003,333.	1 107,505.	· ·	<u> </u>

# NEADS, INC.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a respons ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				onponeee
	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	175,000.	132,680.	17,754.	24,566
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
	Other salaries and wages	2,031,972.	1,540,583.	206,142.	285,247
	Pension plan accruals and contributions (include				1 0 5 0
	section 401(k) and 403(b) employer contributions)	7,537.	5,714.	765.	1,058
	Other employee benefits	143,926.	109,121.	14,601.	20,204
	Payroll taxes	184,721.	140,050.	18,740.	25,931
	Fees for services (nonemployees):				
	Management				
	Legal	59,733.		59,733.	
		59,755.		59,755.	
	Professional fundraising services. See Part IV, line 17	27,833.		27,833.	
	Investment management fees	27,055.		27,055.	
-	Other. (If line 11g amount exceeds 10% of line 25,	61,783.	55,838.	4,635.	1,310
	column (A), amount, list line 11g expenses on Sch 0.)	130,768.	39,657.	9,062.	82,049
	Advertising and promotion	154,120.	98,300.	11,882.	43,938
		194,120.	50,500.	11,002.	43,550
	Information technology				
		239,504.	228,930.	2,350.	8,224
	Occupancy Travel	47,618.	27,962.	17,940.	1,716
	Payments of travel or entertainment expenses	_ , ,			_, •
	for any federal, state, or local public officials				
	Conferences, conventions, and meetings				
	Interest	22,316.	22,316.		
	Payments to affiliates				
	Depreciation, depletion, and amortization	343,137.	327,696.	3,431.	12,010
	Insurance	53,439.	47,269.	4,438.	1,732
	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
	VETERINARY FEES	233,368.	229,470.		3,898
	SUPPLIES	82,580.	80,619.		1,961
c	MOTOR VEHICLE EXPENSES	19,292.	17,654.	216.	1,422
-	POSTAGE	13,970.	11,170.	334.	2,466
	All other expenses	18,700.	2,513.	3,761.	12,426
	Total functional expenses. Add lines 1 through 24e	4,051,317.	3,117,542.	403,617.	530,158
	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

2)	NEADS,	INC.						
lance S	Sheet							
eck if Sch	ck if Schedule O contains a response or note to any line in this Part X							
			(A)					

		Check if Schedule O contains a response or not	e to an	y line in this Part X			
		· · ·		5	(A)		(B)
					Beginning of year		End of year
	1	Cash - non-interest-bearing			20,118.	1	4,502.
	2	Savings and temporary cash investments	750,426.	2	684,585.		
	3	Pledges and grants receivable, net	583,260.	3	355,262.		
	4	Accounts receivable, net				4	
	5	Loans and other receivables from any current or					
		trustee, key employee, creator or founder, subst	antial c	contributor, or 35%			
		controlled entity or family member of any of thes	e perso	ons		5	
	6	Loans and other receivables from other disqualit	ied per	rsons (as defined			
		under section 4958(f)(1)), and persons described	d in sec	tion 4958(c)(3)(B)		6	
ts	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			7,313.	8	9,224.
◄	9	Prepaid expenses and deferred charges			46,431.	9	53,784.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	11,988,503.			
	b	Less: accumulated depreciation	10b	3,145,627.	8,862,871.		8,842,876.
	11	Investments - publicly traded securities		3,832,363.	11	5,937,627.	
	12	Investments - other securities. See Part IV, line 1	63,961.	12	61,420.		
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets		0	14		
	15	Other assets. See Part IV, line 11		15	26,862.		
	16	Total assets. Add lines 1 through 15 (must equa			14,166,743. 327,391.	16	15,976,142.
	17	Accounts payable and accrued expenses			527,391.	17	470,364.
	18	Grants payable				18	
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete F				21	
Liabilities	22	Loans and other payables to any current or form					
bili		trustee, key employee, creator or founder, subst				00	
Lia	00	controlled entity or family member of any of thes			369,676.	22 23	232,000.
	23 24	Secured mortgages and notes payable to unrela Unsecured notes and loans payable to unrelated			505,070.	23 24	252,000
	24	Other liabilities (including federal income tax, pay		F		24	
	25	parties, and other liabilities not included on lines					
			-		0.	25	26,862.
	26	of Schedule D			697,067.	26	729,226.
		Organizations that follow FASB ASC 958, che	ck her	e X	,		
sec		and complete lines 27, 28, 32, and 33.					
ano	27				10,111,055.	27	11,772,176.
Ba	28	Net assets with donor restrictions	3,358,621.	28	3,474,740.		
pur		Organizations that do not follow FASB ASC 9					
Ę		and complete lines 29 through 33.					
SO	29	Capital stock or trust principal, or current funds				29	
set	30	Paid-in or capital surplus, or land, building, or eq				30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated in				31	
Nei	32	Total net assets or fund balances			13,469,676.	32	15,246,916.
	33	Total liabilities and net assets/fund balances			14,166,743.	33	15,976,142.

Form **990** (2022)

# Form 990 (2022) Part X Bala

Form	1 990 (2022) NEADS, INC.	23-72	81887	Pag	ge <b>12</b>
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,683		
2	Total expenses (must equal Part IX, column (A), line 25)	2	4,051		
3	Revenue less expenses. Subtract line 2 from line 1	3	1,632		
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	13,469		
5	Net unrealized gains (losses) on investments	5	144	1,9	62.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	15,240	5,9	16.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedul	e O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Scl	nedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the				
	Uniform Guidance, 2 C.F.R. Part 200, Subpart F?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ				
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		

Form **990** (2022)

Department of the Treasury

Internal Revenue Service

(Form 990)

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

2022
Open to Public Inspection

OMB No. 1545-0047

Name	e of t	he organization							identification number		
			S, INC.						3-7281887		
Par		Reason for Public (					ee instructior	IS.			
Г	rgan	ization is not a private found									
1 L		A church, convention of ch	,			n 170(b)(1	)(A)(i).				
<b>2</b> L		A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E (Form 990).)									
3 L		A hospital or a cooperative									
4 L		A medical research organiz	ation operated in co	njunction with a hospital	described	d in <b>sectio</b>	n 170(b)(1)(A	)(iii). Enter	the hospital's name,		
_ F	_	city, and state:									
5 L		An organization operated for		llege or university owned	d or opera	ted by a go	overnmental	unit describ	bed in		
- Г		section 170(b)(1)(A)(iv). (C									
6 L		A federal, state, or local gov	•				. ,				
7 L		An organization that norma	•	intial part of its support f	rom a gov	ernmental	unit or from t	he general	public described in		
<b>o</b> [		section 170(b)(1)(A)(vi). (C									
8 L		A community trust describe						1			
9 L		An agricultural research org				-		-	-		
		or university or a non-land-g	frant college of agric	ulture (see instructions).	Enterthe	name, city	, and state o	r the colleg	eor		
10	x	university: An organization that norma	<u>Illu rocciuco (1) moro</u>	than 22 1/20/ of its own	nort from	aantrikurtia	na mambara	hin face of	ad areas ressints from		
		activities related to its exen									
		income and unrelated busir		•	. ,				•		
		See section 509(a)(2). (Cor				sses acqu		gamzation			
<b>11</b> [		An organization organized a	• •	ively to test for public sa	fety See	section 50	9(a)(4)				
12 [		An organization organized a	•		•			arry out the	e purposes of one or		
		more publicly supported or	•	•	•		-				
		lines 12a through 12d that									
а		<b>Type I.</b> A supporting orga	• •			-		-	giving		
		the supported organization	-	-	•						
		organization. You must o	complete Part IV, Se	ections A and B.							
b		<b>Type II.</b> A supporting org	anization supervised	d or controlled in connec	tion with it	s supporte	ed organizatio	on(s), by ha	ving		
		control or management o	f the supporting org	anization vested in the s	ame perso	ons that co	ontrol or mana	age the sup	ported		
		organization(s). You mus	t complete Part IV,	Sections A and C.							
с		Type III functionally inte	grated. A supportin	g organization operated	in connec	tion with, a	and functiona	lly integrate	ed with,		
		its supported organization	n(s) (see instructions	s). You must complete I	Part IV, Se	ections A,	D, and E.				
d		Type III non-functionally	/ integrated. A supp	orting organization oper	ated in co	nnection v	vith its suppo	rted organi	zation(s)		
		that is not functionally int	egrated. The organiz	zation generally must sat	tisfy a dist	ribution re	quirement an	d an attent	iveness		
		requirement (see instruct	,	• •							
е		Check this box if the orga	anization received a	written determination fro	om the IRS	that it is a	. Туре I, Туре	II, Type III			
		functionally integrated, or		nally integrated support	ing organi	zation.					
		er the number of supported o	•								
g		vide the following informatior i) Name of supported	n about the supporte (ii) EIN	ed organization(s). (iii) Type of organization	(iv) Is the orga	nization listed	(v) Amount of	monoton	(vi) Amount of other		
	(	organization		(described on lines 1-10	in your governi	ng document?	support (see in	,	support (see instructions)		
		5		above (see instructions))	Yes	No		,	, , ,		
Total											

Schedule	A (Form 990) 202
Dort II	Support So

10	(Complete only if you checke	-					•
	fails to qualify under the tests				on ralled to quality	under Part III. II un	eorganization
Sec	ction A. Public Support		ase complete Part	III. <i>)</i>			
-	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Gifts, grants, contributions, and	(4) 2010		(0,2020	(4) 2021		
-	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
	Public support. Subtract line 5 from line 4.						
	ction B. Total Support			i	i	1	
	ndar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources $\dots$						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
	Total support. Add lines 7 through 10		<u> </u>				
	Gross receipts from related activities,			fourth and the t		<b>12</b>	
13	First 5 years. If the Form 990 is for the	0		,	5	()()	
Sec	organization, check this box and stor ction C. Computation of Publ						
-	Public support percentage for 2022 (			column (f))		14	%
15	Public support percentage from 2021						%
	<b>33 1/3% support test - 2022.</b> If the o						
	stop here. The organization qualifies						
b	<b>33 1/3% support test - 2021.</b> If the o						
	and stop here. The organization qual						
17a	10% -facts-and-circumstances tes						
	and if the organization meets the fact						
	meets the facts-and-circumstances te			-		· · · · · · · · · · · · · · · · · · ·	
b	10% -facts-and-circumstances tes	-			•		
	more, and if the organization meets th	-					
	organization meets the facts-and-circ				-		
18	Private foundation. If the organization						

Schedule A (Form 990) 2022

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

### Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2018 (b) 2019 (c) 2020 (d) 2021 (e) 2022 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not 5551276.23990411. 3844908 3641682 6040781 4911764. include any "unusual grants.") 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the 42,234. 43,777. 27,193. 46,325. 55,201. 214,730. organization's tax-exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 4958089. 5606477.24205141. 3887142. 3685459. 6067974. 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 7,677. 5,000. 34,992. 5,441 6,650. 59,760. 3 received from disqualified persons **b** Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year 0 7,677. 5,000. 34,992. 5.441 6,650 59 760 c Add lines 7a and 7b 24145381 8 Public support. (Subtract line 7c from line 6.) Section B. Total Support (e) 2022 Calendar year (or fiscal year beginning in) (a) 2018 (b) 2019 (c) 2020 (d) 2021 (f) Total 3887142. 3685459 6067974. 4958089 5606477.24205141. 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, 148,235. 73,956. 69,988. 54,081 133,737. 479,997. and income from similar sources **b** Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 73,956. 69,988. 54,081 148,235. 133,737. 479,997. c Add lines 10a and 10b 11 Net income from unrelated business activities not included on line 10b. whether or not the business is regularly carried on **12** Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) 3755447. 6122055. 5106324. 3961098. 5740214.24685138. 13 Total support. (Add lines 9, 10c, 11, and 12.) 14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 97.81 15 Public support percentage for 2022 (line 8, column (f), divided by line 13, column (f)) 15 % 98.05 16 Public support percentage from 2021 Schedule A, Part III, line 15 16 % Section D. Computation of Investment Income Percentage 1.94 17 17 Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f)) % 1.63 18 18 Investment income percentage from 2021 Schedule A, Part III, line 17 % 19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not Х more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

## Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer lines 3b and 3c below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If "Yes," complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **c** Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "*Yes*," *provide detail in* **Part VI**.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.* 
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes No 1 2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b

2

Yes No

		-	Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and			
	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described on line 11a above?	11b		
с	A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		

2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If* "Yes," *explain in* **Part VI** *how providing such benefit carried out the purposes of the supported organization*(s) *that operated, supervised, or controlled the supporting organization.*Section C. Type II Supporting Organizations

Sec	ection of Type in Supporting Organizations					
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors					
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control					

5 11	5 (	, ,				
or management of the supporting organization	was vested in the s	same persons	that controlled or managed	1		
the supported organization(s).					1	

Section D. All	Type III Supporting Organizations	
		_

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		

### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).
- a The organization satisfied the Activities Test. Complete line 2 below.
- **b** The organization is the parent of each of its supported organizations. *Complete* **line 3** *below.*
- c \_\_\_\_\_ The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).
- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in **Part VI identify those supported organizations and explain** how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer lines 3a and 3b below.
- **a** Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "*No*" provide details in **Part VI.**
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If* "Yes," *describe in* **Part VI** *the role played by the organization in this regard.*

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Sched	dule A	(Form 990) 2022	NEADS,	INC.
Part	t V	Type III Non	-Functionally Integ	grated 509(a)(3) Supporting Organizations
1		Check here if the	organization satisfied th	he Integral Part Test as a gualifying trust on Nov. 20, 1970

lifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. 1 1 rg qu eg All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount	•	(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in <b>Part VI</b> ):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functiona	llv intear	ated Type III supporting or	panization (see

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see 7 instructions).

Schedule A (Form 990) 2022

2	NEADS,	
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Sch	edule A (Form 990) 2022 NEADS, INC.		3-7281887 <sub>P</sub>
Ра	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations	(continued)	
Sec	tion D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1	
2	Amounts paid to perform activity that directly furthers exempt purposes of supported		
	organizations, in excess of income from activity	2	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3	
4	Amounts paid to acquire exempt-use assets	4	
5	Qualified set-aside amounts (prior IRS approval required - provide details in Part VI)	5	
6	Other distributions (describe in Part VI). See instructions.	6	
7	Total annual distributions. Add lines 1 through 6.	7	
8	Distributions to attentive supported organizations to which the organization is responsive		
	(provide details in Part VI). See instructions.	8	
9	Distributable amount for 2022 from Section C, line 6	9	
10	Line 8 amount divided by line 9 amount	10	

	(provide details in <b>Part VI</b> ). See instructions.		ð		
9	Distributable amount for 2022 from Section C, line 6		9		
10	Line 8 amount divided by line 9 amount		-	10	
Secti	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributior Pre-2022	าร	(iii) Distributable Amount for 2022
1	Distributable amount for 2022 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2022 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2022				
а	From 2017				
b	From 2018				
c	From 2019				
d	From 2020				
e	From 2021				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
h	Applied to 2022 distributable amount				
i	Carryover from 2017 not applied (see instructions)				
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2022 from Section D,				
	line 7: \$				
a	Applied to underdistributions of prior years				
b	Applied to 2022 distributable amount				
c	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2022, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2022. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2023. Add lines 3j				
	and 4c.				
8	Breakdown of line 7:				
-	Excess from 2018				
-	Excess from 2019				
	Excess from 2020				
	Excess from 2021				
e	Excess from 2022				

Schedule A (Form 990) 2022

Schedule A	(Form 990) 2022	NEADS,	INC.	23-7281887 Page 8
Part VI	Part IV, Section A, lines 1 line 1; Part IV, Section D,	, 2, 3b, 3c, 4b, lines 2 and 3; l	vide the explanations required by Part II, line 10; Part II, line 17a c 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part	1 and 2; Part IV, Section C, V, Section B, line 1e; Part V,
	Section D, lines 5, 6, and (See instructions.)	8; and Part V,	Section E, lines 2, 5, and 6. Also complete this part for any addition	onal information.

SCHEDULE C Political Campaign and Lobbying Activities					OMB No. 1545-0047		
(Form 990)							
Department of the Treasury	Complete	f the organization is described	below. Attach to F	orm 990 or Form 990-EZ	Open to Public		
Internal Revenue Service	Inspection						
If the organization answ • Section 501(c)(3) org • Section 501(c) (othe • Section 527 organization If the organization answ • Section 501(c)(3) org • Section 501(c)(3) org If the organization answ Tax) (See separate inst	wered "Yes," or ganizations: Com r than section 50 ations: Complete wered "Yes," or ganizations that ganizations that wered "Yes," or ructions), then	Form 990, Part IV, line 4, or Fo have filed Form 5768 (election un have NOT filed Form 5768 (election Form 990, Part IV, line 5 (Proxy tions: Complete Part III.	rm 990-EZ, Part V, lin nplete Part I-C. Parts I-A and C below rm 990-EZ, Part VI, li der section 501(h)): C on under section 501(l	ne 46 (Political Campaign . Do not complete Part I-B. ine 47 (Lobbying Activitie omplete Part II-A. Do not c h)): Complete Part II-B. Do instructions) or Form 990	Activities), then s), then omplete Part II-B. not complete Part II-A.		
Part I-A Comple		anization is exempt under	er section 501(c)	or is a section 527 o			
2 Political campaign a	activity expendit	ation's direct and indirect politica ures gn activities	-		S		
Part I-B Comple	ete if the org	anization is exempt unde	er section 501(c)	(3).			
1 Enter the amount o	f any excise tax	incurred by the organization und	er section 4955	\$	3		
<ul><li>2 Enter the amount o</li><li>3 If the organization in</li></ul>	f any excise tax ncurred a sectio ade?	incurred by organization manage n 4955 tax, did it file Form 4720 f	rs under section 4955 or this year?	§ \$	6 Yes No		
		anization is exempt unde	er section 501(c).	except section 501	(c)(3).		
<ol> <li>Enter the amount d</li> <li>Enter the amount o</li> </ol>	irectly expended f the filing organ	by the filing organization for sec ization's funds contributed to oth	tion 527 exempt functions for se	tion activities \$			
3 Total exempt functi	on expenditures	Add lines 1 and 2. Enter here ar	nd on Form 1120-POL	,	3		
		1120-POL for this year?					
made payments. For contributions receive	or each organiza ved that were pr	nployer identification number (EIN tion listed, enter the amount paid omptly and directly delivered to a additional space is needed, provi	from the filing organiz separate political org	zation's funds. Also enter the anization, such as a separa	he amount of political		
(a) Name	2	<b>(b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0		

Schedule C (Form 990) 2022	NEADS	, INC.			23-5	7281887 Page 2
Part II-A Complete if the org	anizatio	on is exe	mpt under sectio	n 501(c)(3) and fil	ed Form 5768 (e	election under
section 501(h)).	tion belon	ne to an affi	liated aroup (and list ir	n Part IV each affiliated	aroun member's nar	ne address FIN
expenses, and shar		-			group member 3 har	ne, address, Ein,
		, ,	nd "limited control" pro	ovisions apply.		
Limit	s on Lobl	ying Expe			<b>(a)</b> Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	ience pub	lic opinion (	grassroots lobbying)			
<b>b</b> Total lobbying expenditures to influ						
c Total lobbying expenditures (add li	nes 1a an	d 1b)				
d Other exempt purpose expenditure	es					
e Total exempt purpose expenditure	s (add line	s 1c and 1c	(k			
f Lobbying nontaxable amount. Ente	er the amo	unt from th	e following table in bot	h columns.		
If the amount on line 1e, column (a) o	r (b) is:	The lob	bying nontaxable am	ount is:		
Not over \$500,000		20% of	the amount on line 1e.			
Over \$500,000 but not over \$1,000	0,000	\$100,00	0 plus 15% of the exc	ess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000	\$175,00	0 plus 10% of the exc	cess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000	\$225,00	0 plus 5% of the exce	ess over \$1,500,000.		
Over \$17,000,000		\$1,000,	000.			
g Grassroots nontaxable amount (en	ter 25% o	f line 1f)				
<b>h</b> Subtract line 1g from line 1a. If zero						
i Subtract line 1f from line 1c. If zero						
j If there is an amount other than ze	ro on eithe	r line 1h or	line 1i, did the organiz	ation file Form 4720		
reporting section 4911 tax for this	year?					Yes No
(Some organizations th		a section 5	eraging Period Under 01(h) election do not ate instructions for li	have to complete all	of the five columns	below.
	Lobk	ying Expe	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) :	2019	<b>(b)</b> 2020	<b>(c)</b> 2021	( <b>d)</b> 2022	<b>(e)</b> Total
2a Lobbying nontaxable amount						
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))						
<b>c</b> Total lobbying expenditures						
d Grassroots nontaxable amount						
e Grassroots ceiling amount (150% of line 2d, column (e))						
f Grassroots lobbying expenditures						ulo C (Eorm 990) 2022

Schedule C (Form 990) 20 2

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description	(a	)	(k	)
of the lobbying activity.	Yes	No	Amo	ount
1 During the year, did the filing organization attempt to influence foreign, national, state, or				
local legislation, including any attempt to influence public opinion on a legislative matter				
or referendum, through the use of:				
a Volunteers?				
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		37		
c Media advertisements?		X		
d Mailings to members, legislators, or the public?		X		
e Publications, or published or broadcast statements?		X X		
f Grants to other organizations for lobbying purposes?		Δ		393.
g Direct contact with legislators, their staffs, government officials, or a legislative body?	•	x		393.
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X		
i Other activities?		Λ		393.
j Total. Add lines 1c through 1i		х		595.
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		<u>_</u>		
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), sec	tion 501(c)	(5) or se	ction	
501(c)(6).			otion	
			Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		1		
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from	n the prior year	? 3		
Part III-B Complete if the organization is exempt under section 501(c)(4), sec				
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere	ed "No" OR	(b) Part	III-A, lin	e 3, is
answered "Yes."				
1 Dues, assessments and similar amounts from members		1		
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of pol	itical			
expenses for which the section 527(f) tax was paid).				
a Current year				
b Carryover from last year				
c Total				
<ul> <li>Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues</li> <li>If patient upper contract the amount on line 20 systematics of the amount on line 20 systematics of the amount on line 20 systematics.</li> </ul>		3		
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the				
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying an expenditures next year?	u political	4		
<ul> <li>5 Taxable amount of lobbying and political expenditures. See instructions</li> </ul>		5		
Part IV Supplemental Information		5		
Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated gro	un list): Part II	-A lines 1 :	and 2 (See	
instructions); and Part II-B, line 1. Also, complete this part for any additional information.		A, 11103 T 6		
PART II-B, LINE 1, LOBBYING ACTIVITIES:				
THREE PAID STAFF WORKED WITH THE OFFICE OF NEADS AND	THE MA	SSACH	USETTS	5
HOUSE OF REPRESENTATIVES TO ADVANCE THE MASSACHUSET	S HOUSE	BILL	5364,	,
A COMMISSION TO STUDY THE INTENTIAL MISREPRESENTATIO	N OF SE	RVICE		

ANIMALS.

Include     C (Form 990) 2022     NEADS , INC .       Part IV     Supplemental Information (continued)	23-7281887 Page
SERVICE ANIMALS: THE COMMITTEE ON WAYS AND MEANS REC	COMMENDED A NEW
DRAFT (H 1480) FOR H 1481 RELATIVE TO A COMMISSION T	TO STUDY THE
INTENTIAL MISREPRESENTATION OF A SERVICE ANIMAL. THE	E HOUSE ADOPTED THE
NAYS AND MEANS AMENDEMENT, THEN ORDERED THE BILL TO	A THIRD READING.
32044 11-08-22	Schedule C (Form 990) 20

SCHEDULE D	SC	H	Ε	D	U	L	Ε	D
------------	----	---	---	---	---	---	---	---

**Supplemental Financial Statements** Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 **Open to Public** Inspection

	ment of the Treasury I Revenue Service	At Go to www.irs.gov/Form990	ttach to Form 990. ) for instructions and th	ne latest inform	ation.	Open to Public Inspection
-	e of the organizati					ver identification number 23-7281887
Par		ations Maintaining Donor Advise n answered "Yes" on Form 990, Part IV, lin		Similar Fund	s or Account	S.Complete if the
	organizatio	Tanswered fes of Form 990, Fart IV, in	(a) Donor advise	d fundo	(b) Eurodo	and other accounts
	<b>-</b>				(b) Fullus	
1		nd of year				
2		f contributions to (during year)				
3		f grants from (during year)				
4		t end of year		lellin elevene en ele		
5	-	on inform all donors and donor advisors in v	-			
~		on's property, subject to the organization's				Yes 📖 No
6		on inform all grantees, donors, and donor a				
		poses and not for the benefit of the donor o			-	Yes No
Par	impermissible priv	ate benefit? ation Easements. Complete if the org				Yes No
					Fait IV, line 7.	
1		servation easements held by the organization	· · · · · · · · · · · · · · · · · · ·	1	fabiotorically im	nortant land area
		n of land for public use (for example, recrea of natural habitat		1	f a certified histo	portant land area
				Preservation o	r a certified histo	ric structure
•		n of open space		ution in the form		
2	day of the tax yea	through 2d if the organization held a qualif	led conservation contrib	ution in the form		eld at the End of the Tax Year
-						
		onservation easements				
	•	ricted by conservation easements	ucture included in (a)		······	
		vation easements included in (c) acquired a				
u					2d	
3		isted in the National Register	anad artinguished art			ring the tax
3	year	valion easements modified, transferred, rei	eased, extilliguistied, of	terminated by th	le organization di	uning the tax
4		 where property subject to conservation eas	sement is located			
5		tion have a written policy regarding the per		tion handling of		
Ŭ	•	forcement of the conservation easements it	<b>e</b> , 1			Yes No
6		er hours devoted to monitoring, inspecting,				
•			nanaling of violatione, a	ia chiefeing col		ionto danng the your
7	Amount of expens	 ses incurred in monitoring, inspecting, hand	lling of violations, and en	forcing conserv	ation easements	during the year
•	, another of oxpone			lierening correctiv		
8	Does each conser	vation easement reported on line 2(d) abov	e satisfy the requiremen	ts of section 17	0(h)(4)(B)(i)	
-		)(4)(B)(ii)?				🗌 Yes 🗌 No
9		be how the organization reports conservation				
		d include, if applicable, the text of the footr		•		bes the
		counting for conservation easements.	···· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·			
Par	t III   Organiza	ations Maintaining Collections of	f Art, Historical Tre	easures, or C	Other Similar	Assets.
	Complete it	f the organization answered "Yes" on Form	990, Part IV, line 8.			
1a	If the organization	elected, as permitted under FASB ASC 95	8, not to report in its rev	enue statement	and balance she	et works
	of art, historical tre	easures, or other similar assets held for pub	lic exhibition, education	, or research in f	furtherance of pu	blic
	service, provide in	Part XIII the text of the footnote to its finar	ncial statements that des	cribes these ite	ms.	
b	If the organization	elected, as permitted under FASB ASC 95	8, to report in its revenue	e statement and	l balance sheet w	orks of
		sures, or other similar assets held for public				
		ing amounts relating to these items:				
	(i) Revenue inclu	ded on Form 990, Part VIII, line 1			\$	
		ed in Form 990, Part X				
2		received or held works of art, historical trea				
	the following amou	unts required to be reported under FASB A	SC 958 relating to these	items:		
а	Revenue included	on Form 990, Part VIII, line 1	-		\$	
		ı Form 990, Part X				

Sche	dule D (Form 990) 2022 NEADS ,						28188		age <b>2</b>
Par	t III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, or (	Other Sir	milar As	s <b>ets</b> (contil	nued)	
3	Using the organization's acquisition, accessi	on, and other record	s, check any of the	following that m	ake signific	ant use of	its		
	collection items (check all that apply):								
а	Public exhibition	d	Loan or exc	hange program					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and explair	n how they further t	he organization's	s exempt p	urpose in F	art XIII.		
5	During the year, did the organization solicit o	r receive donations o	of art, historical trea	sures, or other s	imilar asset	ts _			-
	to be sold to raise funds rather than to be ma						Yes		No
Par	t IV Escrow and Custodial Arran		te if the organizatio	n answered "Ye	s" on Form	990, Part I	V, line 9, o	r	
	reported an amount on Form 990, Par								
1a	Is the organization an agent, trustee, custodi								7
	on Form 990, Part X?					L	Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing table:		<b>—</b>		A		
							Amoun	τ	
	Beginning balance								
	Additions during the year					ld			
e	Distributions during the year					le			
T	Ending balance					1f	Yes		Na
	Did the organization include an amount on Fe If "Yes," explain the arrangement in Part XIII.					L			J No ∣
Par							<u></u>		_
		(a) Current year	(b) Prior year	(c) Two years ba		ree vears bad	ck (e) Fou	r vears	back
19	Beginning of year balance	2,062,440.	1,884,838.	( )	. ,	1,367,78	. ,	,482,	
	Contributions	49,956.	576,487.			92,23			
	Net investment earnings, gains, and losses	148,656.	-325,410.			119,11		,	220.
	Grants or scholarships		,			,			
	Other expenditures for facilities								
Ũ	and programs	21,071.	73,475.	168,6	61.	73,73	6.	151.	455.
f	Administrative expenses	, -	, -	,		,		,	-
g	End of year balance	2,239,981.	2,062,440.	1,884,8	38.	1,505,40	0. 1	,367,	787.
2	Provide the estimated percentage of the curr							<u> </u>	
а	Board designated or quasi-endowment	84.4420	%	,,					
b	Permanent endowment 15.5580	%	_						
		%							
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%.							
3a	Are there endowment funds not in the posse	ssion of the organiza	ation that are held a	nd administered	l for the				
	organization by:							Yes	No
	(i) Unrelated organizations						3a(i)		Х
	(ii) Related organizations								Х
b	If "Yes" on line 3a(ii), are the related organization	tions listed as requir	ed on Schedule R?				3b		
4	Describe in Part XIII the intended uses of the		wment funds.						
Par	t VI Land, Buildings, and Equipm								
	Complete if the organization answered	d "Yes" on Form 990	, Part IV, line 11a. S	See Form 990, P	art X, line 1	0.			
	Description of property	(a) Cost or ot basis (investm	• • •	or other (other)	(c) Accumu depreciat		<b>(d)</b> Boo	k value	е
1a	Land			2,618.				2,6	
	Buildings		10,20	8,000.	2,337	,072.	7,87	0,9	28.
	Leasehold improvements								
	Equipment		1,13	6,385.	808	,555.		7,8	
	Other			1,500.				1,5	
Tota	. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part J	X, column (B), line 1	0c.)			8,84	2,8	76.

Schedule D (Form 990) 2022

Complete if the organization answered "Yes"			of yoar market value
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	-oi-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G) (L)			
(H) Total (Col (b) must aqual Form 000 Part X, col (B) line 12.)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990 Part IV line	11c See Form 990 Part X line 13	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	-of-vear market value
<u>(1)</u>			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9) Total (Col. (b) must equal Form 000, Part V, col. (P) line 12.)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets.			
Complete if the organization answered "Yes"	on Form 990 Part IV line	11d See Form 990 Part X line 15	
	Description		(b) Book value
(1)			(
(2)			
(3)			
(4)			
(5) (6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) lir	ne 15)		
Part X Other Liabilities.			
Complete if the organization answered "Yes"	on Form 990 Part IV line	11e or 11f See Form 990 Part X line 25	
(a) Description of lightlifts			(b) Book value
(1) Federal income taxes			(-,
(1) Pedera income taxes (2) OPERATING LEASE LIABILITI	ES		26,862.
(3)			20,002
(4)			
(5)			
(6)			
(7)			
(8)			
(9) Total. (Column (b) must equal Form 990, Part X, col. (B) lir	- 05 )		26,862.
		· · · · · · · · · · · · · · · · · · ·	

 Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Sche	dule D (Form 990) 2022 NEADS, INC.			23-	7281887	Page <b>4</b>
Pa	t XI Reconciliation of Revenue per Audited Financial Statem	ents With	Revenue per R	eturr	າ.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12	a.				
1	Total revenue, gains, and other support per audited financial statements			1	5,944	,183.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains (losses) on investments	. 2a	144,962.			
b	Donated services and use of facilities	2b	47,493.			
с	Recoveries of prior year grants	2c				
d	Other (Describe in Part XIII.)	. 2d				
е	Add lines <b>2a</b> through <b>2d</b>			2e		<u>,455.</u>
3	Subtract line 2e from line 1			3	5,751	<u>,728.</u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b		27,833.			
b	Other (Describe in Part XIII.)	4b	-95,966.			
с	Add lines <b>4a</b> and <b>4b</b>			4c		<u>,133.</u>
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	5,683	,595.
Pa	rt XII Reconciliation of Expenses per Audited Financial Stater		h Expenses per	Retu	irn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12				1 1 6 6	0.4.2
1	Total expenses and losses per audited financial statements			1	4,166	,943.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1				
а	Donated services and use of facilities		47,493.	.		
b	Prior year adjustments			.		
С	Other losses			.		
d	Other (Describe in Part XIII.)	-	95,966.		1 4 2	450
е	Add lines 2a through 2d			2e		<u>,459.</u>
3	Subtract line 2e from line 1			3	4,023	,484.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1	07 000			
а	Investment expenses not included on Form 990, Part VIII, line 7b		27,833.	.		
b	Other (Describe in Part XIII.)	4b			0.7	0 2 2
	Add lines 4a and 4b			4c		,833.
5	Total expenses. Add lines <b>3</b> and <b>4c.</b> ( <i>This must equal Form 990, Part I, line 18.</i> )			5	4,051	,3⊥/.
Pa	rt XIII Supplemental Information.					

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

# PART V, LINE 4:

NEADS ENDOWMENT CONSISTS OF INDIVIDUAL DONOR RESTRICTED FUNDS ESTABLISHED
FOR A VARIETY OF PURPOSES. ITS ENDOWMENT INCLUDES BOTH DONOR RESTRICTED
ENDOWMENT FUNDS AND FUNDS DESIGNATED BY NEADS TO FUNCTION AS ENDOWMENTS.
AS REQUIRED BY GENERALLY ACCEPTED ACCOUNTING PRINCIPLES, NET ASSETS
ASSOCIATED WITH ENDOWMENT FUNDS ARE CLASSIFIED AND REPORTED BASED ON THE
EXISTENCE OR ABSENCE OF DONOR-IMPOSED OR LEGAL RESTRICTIONS.
AS REQUIRED BY GENERALLY ACCEPTED ACCOUNTING PRINCIPLES, NEADS CLASSIFIES
AS DONOR RESTRICTED NET ASSETS (A) THE ORIGINAL VALUE OF GIFTS DONATED TO
THE PERMANENT ENDOWMENT, (B) THE ORIGINAL VALUE OF SUBSEQUENT GIFTS TO THE
PERMANENT ENDOWMENT, AND (C) ACCUMULATIONS TO THE PERMANENT ENDOWMENT MADE
IN ACCORDANCE WITH THE DIRECTION OF THE APPLICABLE DONOR GIFT INSTRUMENT
232054 09-01-22 Schedule D (Form 990) 2022

Part XIII Supplemental Information (continued)

AT THE TIME THE ACCUMULATION IS ADDED TO THE FUND. THE REMAINING PORTION OF THE DONOR-RESTRICTED ENDOWMENT FUND THAT IS NOT CLASSIFIED AS NON-EXPENDABLE NET ASSETS IS CLASSIFIED AS EXPENDABLE NET ASSETS UNTIL THOSE AMOUNTS ARE APPROPRIATED FOR EXPENDITURE BY NEADS IN A MANNER CONSISTENT WITH THE STANDARD OF PRUDENCE PRESCRIBED BY STATE LAW. IN ACCORDANCE WITH THE UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT, NEADS MAY CONSIDER THE FOLLOWING FACTORS IN MAKING A DETERMINATION TO APPROPRIATE OR ACCUMULATE DONOR-RESTRICTED ENDOWMENT FUNDS: THE DURATION AND PRESERVATION OF THE FUND; THE PURPOSES OF NEADS AND THE DONOR-RESTRICTED ENDOWMENT FUND; GENERAL ECONOMIC CONDITIONS; THE POSSIBLE EFFECT OF INFLATION AND DEFLATION; THE EXPECTED TOTAL RETURN FROM INCOME AND THE APPRECIATION OF INVESTMENTS; OTHER RESOURCES OF NEADS; AND THE INVESTMENT POLICIES OF NEADS.

NEADS HAS ADOPTED INVESTMENT AND SPENDING POLICIES FOR ITS BOARD-DESIGNATED AND OTHER ENDOWMENT ASSETS THAT ATTEMPT TO PROVIDE A PREDICTABLE STREAM OF FUNDING FOR ITS PROGRAMS WHILE SEEKING TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS. UNDER THIS POLICY, AS APPROVED BY THE BOARD, THE ENDOWMENT ASSETS ARE INVESTED IN A PORTFOLIO OF DEBT AND EQUITY SECURITIES WITH THE OBJECTIVE OF ACHIEVING LONG-TERM CAPITAL APPRECIATION WHILE MODERATING THE LEVEL OF INVESTMENT RISK. ACTUAL RETURNS IN ANY GIVEN YEAR MAY VARY FROM THIS AMOUNT. TO SATISFY ITS LONG-TERM RATE-OF-RETURN OBJECTIVES, NEADS RELIES ON A TOTAL RETURN STRATEGY IN WHICH INVESTMENT RETURNS ARE ACHIEVED THROUGH BOTH CAPITAL APPRECIATION (REALIZED AND UNREALIZED) AND CURRENT YIELD (INTEREST, DIVIDENDS AND NET RENTAL INCOME). NEADS HAS INVESTED IN DEBT AND EQUITY SECURITIES THAT TARGET A DIVERSIFIED ASSET ALLOCATION THAT PLACES A GREATER EMPHASIS ON EQUITY-BASED INVESTMENTS TO ACHIEVE ITS LONG-TERM RETURN OBJECTIVES WITHIN PRUDENT RISK CONSTRAINTS.

NEADS HAS A POLICY OF APPROPRIATING FOR DISTRIBUTION EACH QUARTER ACTUAL INCOME PLUS REALIZED AND UNREALIZED GAINS. IN ESTABLISHING THIS POLICY, NEADS CONSIDERED THE LONG-TERM EXPECTED RETURN ON ITS ENDOWMENT. THIS IS CONSISTENT WITH NEADS' OBJECTIVE TO MAINTAIN THE PURCHASING POWER OF ITS ENDOWMENT.

FROM TIME TO TIME, THE FAIR VALUE OF ASSETS ASSOCIATED WITH INDIVIDUAL DONOR-RESTRICTED ENDOWMENT FUNDS MAY FALL BELOW THE LEVEL THAT THE DONOR IMPOSED RESTRICTIONS REQUIRE NEADS TO RETAIN AS A FUND OF PERPETUAL DURATION. NEADS MAY APPROPRIATE FOR EXPENDITURE FROM THESE UNDERWATER ENDOWMENT FUNDS IN ACCORDANCE WITH THE PRUDENT MEASURES PRESCRIBED BY STATE LAW. SUCH DEFICIENCIES AMOUNTED TO \$67,834 AND \$0 AS OF AUGUST 31,

2022 AND 2021, RESPECTIVELY.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

FUNDRAISING EVENT EXPENSES, NET OF DIRECT BENEFITS TO

DONORS

PART XII, LINE 2D - OTHER ADJUSTMENTS:

FUNDRAISING EVENT EXPENSES, NET OF DIRECT BENEFITS TO

DONORS

# 95,966.

-95,966.

SCHEDULE G	Suppleme	ntal Information R	egarding	Fun	drais	ing or Gaming	Acti	vities	OMB No. 1545-0047
(Form 990)		e organization answere organization entered mo					or 19,	or if the	2022
Department of the Treasury		Attach to	Form 990 o	or Fori	n 990	-EZ.			Open to Public
Internal Revenue Service		o www.irs.gov/Form990	0 for instruc	ctions	and t	he latest informatio	n.		Inspection
Name of the organization	NEADS,	INC.						Employer	dentification number 31887
	ing Activities complete this par	• Complete if the organiz t.	ation answe	ered "\	es" o	n Form 990, Part IV,	line 1	7. Form 990	-EZ filers are not
<ul> <li>1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.</li> <li>a Mail solicitations</li> <li>b Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d In-person solicitations</li> <li>g Special fundraising events</li> <li>d In-person solicitations</li> <li>2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?</li> <li>b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.</li> </ul>									
(i) Name and address or entity (fund		(ii) Activity		have c	Did raiser ustody ntrol of utions?	(iv) Gross receipts from activity	tò (c	Amount paid or retained b fundraiser ted in col. <b>(i)</b>	y) to (or retained by)
				Yes	No				
Total									
3 List all states in white or licensing.	ch the organizatio	on is registered or license	ed to solicit o	contrik	oution	s or has been notified	d it is	exempt fror	n registration

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990) 2022

NEADS, INC.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-FZ, lines 1 and 6b. List events with gross receipts greater than \$5,000

		of fundraising event contributions and gr	oss income on Form 990	D-EZ, lines 1 and 6b. List (	events with gross receip	ots greater than \$5,000.
			(a) Event #1 GET DRESSED	(b) Event #2 PULLING 4	(c) Other events	(d) Total events (add col. (a) through
			GIVE BACK	PAWS	1	
Ð			(event type)	(event type)	(total number)	col. <b>(c)</b> )
Revenue	1	Gross receipts	117,321.	45,179.	105,988.	268,488.
	2	Less: Contributions	86,407.	45,179.	105,988.	237,574.
	3	Gross income (line 1 minus line 2)	30,914.			30,914.
	4	Cash prizes				
Ś	5	Noncash prizes				
pense	6	Rent/facility costs	65,694.	7,376.		73,070.
<b>Direct Expenses</b>	7	Food and beverages	5,865.			5,865.
	8	Entertainment	800.			800.
	9	Other direct expenses	25,626.	20,098.	2,136.	
	10	Direct expense summary. Add lines 4 through	h 9 in column (d)			127,595.
_	11	Net income summary. Subtract line 10 from li				-96,681.
Pa	ırt I		answered "Yes" on Forn	n 990, Part IV, line 19, or	reported more than	
Revenue		\$15,000 on Form 990-EZ, line 6a.	<b>(a)</b> Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue				
es	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				

9 Enter the state(s) in which the organization conducts gaming activities:

8 Net gaming income summary. Subtract line 7 from line 1, column (d)

6 Volunteer labor

**5** Other direct expenses

a Is the organization licensed to conduct gaming activities in each of these states?	)	Yes	No
<b>b</b> If "No," explain:			

%

Yes

No

%

Yes

No

%

**b** If "Yes," explain:

Yes

7 Direct expense summary. Add lines 2 through 5 in column (d)

No

232082 10-27-22

\_\_ No

Sch	nedule G (Form 990) 2022	NEADS,	INC. 23	8-7283	1887	Page 3
11	Does the organization conduct ga	aming activities	vith nonmembers?	L	Yes	No
			e of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?	-	· · · · · · · · · · · · · · · · · · ·		Yes	🗌 No
13	Indicate the percentage of gamin					
				13a		%
						%
			repares the organization's gaming/special events books and records:			
	Name					
	Address					
15;			I party from whom the organization receives gaming revenue?		Yes	No
I	o If "Yes," enter the amount of gam	ning revenue rea	eived by the organization \$ and the amount	ſ		
	of gaming revenue retained by the	e third party				
(	If "Yes," enter name and address	of the third par	y:			
	Name					
	Address					
16	Gaming manager information:					
	Name					
	Gaming manager compensation	\$				
	Description of services provided					
	Director/officer	Employee	Independent contractor			
17	Mandatory distributions:					
á	•	r state law to m	ke charitable distributions from the gaming proceeds to			
	retain the state gaming license?				Yes	🗌 No
I			state law to be distributed to other exempt organizations or spent in th			
	organization's own exempt activit					
Pa	art IV Supplemental Infor	mation. Prov	de the explanations required by Part I, line 2b, columns (iii) and (v); and	l Part III,	lines 9,	9b, 10b,
	15b, 15c, 16, and 17b, as	applicable. Als	provide any additional information. See instructions.			

	eu)		

sc	HEDULE J	Compensa	tion Information	OI	MB No. 1	1545-004	47	
(Fo	rm 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees				2022		
			wered "Yes" on Form 990, Part IV, line 23.					
	rtment of the Treasury al Revenue Service		h to Form 990. r instructions and the latest information.	0	pen to Inspe		IC	
_	ne of the organization			Employer ident			mber	
	-	NEADS, INC.		23-728	188	7		
Pa	rt I Question	Regarding Compensation						
						Yes	No	
1a		ate box(es) if the organization provided any of		990,				
		ine 1a. Complete Part III to provide any releva						
	First-class or c		Housing allowance or residence for perso					
	Travel for com	F	Payments for business use of personal re					
		ation and gross-up payments	Health or social club dues or initiation fee					
	Discretionary s	pending account	Personal services (such as maid, chauffei	ır, chef)				
L.	If any of the base	on line to are checked did the eventiation for	llow a written policy recording a surgest an					
a		on line 1a are checked, did the organization fo rovision of all of the expenses described abov			1b			
2		require substantiation prior to reimbursing or			ai			
2		rs, including the CEO/Executive Director, rega			2	х		
	indstees, and onice	s, including the OLO/Executive Director, regal			~			
3	Indicate which if ar	y, of the following the organization used to es	tablish the compensation of the organization's	3				
-		ctor. Check all that apply. Do not check any b						
		tion of the CEO/Executive Director, but explai						
	Compensation	, · · ·	Written employment contract					
		ompensation consultant	Compensation survey or study					
		her organizations	$\underline{\mathbf{X}}$ Approval by the board or compensation c	ommittee				
4	During the year, dic	any person listed on Form 990, Part VII, Secti	on A, line 1a, with respect to the filing					
	organization or a re	ated organization:						
а	Receive a severance	e payment or change-of-control payment?			4a		X	
b		eive payment from a supplemental nonqualifie			4b		Х	
С		eive payment from an equity-based compensa			4c		Х	
	If "Yes" to any of lir	es 4a-c, list the persons and provide the appli	cable amounts for each item in Part III.					
_		)(3), 501(c)(4), and 501(c)(29) organizations (						
5		n Form 990, Part VII, Section A, line 1a, did th	e organization pay or accrue any compensation	on				
-	contingent on the r				Er		x	
a h	The organization?	tion?			5a 5b		X	
u		ation? r 5b, describe in Part III.			5b			
6		n Form 990, Part VII, Section A, line 1a, did th	e organization pay or accrue any componenti	nc				
U	contingent on the n		o organization pay or accrue any compensation					
я	•				6a		х	
b	Any related organiz	ation?			6b		X	
~		r 6b, describe in Part III.						
7		n Form 990, Part VII, Section A, line 1a, did th	e organization provide any nonfixed payments	5				
•		es 5 and 6? If "Yes," describe in Part III			7		Х	
8		reported on Form 990, Part VII, paid or accrue						
-		ption described in Regulations section 53.495			8		Х	
9		d the organization also follow the rebuttable p						
-		53.4958-6(c)?			9			
		duction Act Notice, see the Instructions for		Schodulo		~ 0001	2022	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2022

### 23-7281887

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation		other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	in column (B)	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) GERRY DEROCHE	(i)	175,000.	0.	0.	0.	0.	175,000.	0.
CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Page 3

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2022

#### SCHEDULE M (Form 990)

# **Noncash Contributions**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection Employer identification number

Name of the ore	ganization
-----------------	------------

23-7281887

	NEADS,	INC
Part I	Types of Property	

•		

1 4									
		<b>(a)</b> Check if applicable	(b) Number of contributions or items contributed	<b>(c)</b> Noncash contr amounts repor Form 990, Part V	ted on	<b>(d</b> Method of d noncash contrib	, etermin	0	S
1	Art - Works of art			,	<u>,                                    </u>				
2	Art - Historical treasures								
3	Art - Fractional interests								
4									
	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes								
8	Intellectual property	X		E 2	056	T313/63 7			
9	Securities - Publicly traded	Ă	9	53	,956.	РМV			
10	Securities - Closely held stock								
11	Securities - Partnership, LLC, or								
	trust interests								
12	Securities - Miscellaneous								
13	Qualified conservation contribution -								
	Historic structures								
14	Qualified conservation contribution - Other								
15	Real estate - Residential								
16	Real estate - Commercial								
17	Real estate - Other								
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22									
22									
	Scientific specimens								
24		X		63	,595.	COGT			
25	Other (DOG FOOD AND SU)	X	30		<u>, 393.</u> ,873.				
26	Other ( VARIOUS AUCTION )	Δ	50	13	,0/3.	гму			
27	Other ()								
28	Other ( )								
29	Number of Forms 8283 received by the organized								
	for which the organization completed Form 82	83, Part V, I	Donee Acknowledg	ement	29				
								Yes	No
30a	During the year, did the organization receive by	y contributio	on any property re	ported in Part I, lin	es 1 throu	gh 28, that it			
	must hold for at least 3 years from the date of	the initial co	ontribution, and wh	ich isn't required t	o be used	for			
	exempt purposes for the entire holding period?	?					30a		X
b	If "Yes," describe the arrangement in Part II.								
31	Does the organization have a gift acceptance	policy that r	equires the review	of any nonstanda	rd contribu	utions?	31		Х
32a	Does the organization hire or use third parties								
	contributions?		•				32a		x
b	If "Yes," describe in Part II.								
33	If the organization didn't report an amount in c	olumn (c) fo	r a type of propert	v for which colum	n (a) is che	cked			
	describe in Part II.								
LHA	For Paperwork Reduction Act Notice, see	the Instruc	tions for Form 90	0		Schedule	M (Form	n 900)	2022
	i or i aper work neaderion Act Norice, see	are moute	33131011011133			Schedule			LUCZ

23-7281887 Page 2

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.


SCHEDULE O

(Form 990)

Name of the organization



NEADS, INC.

Employer identification number 23 - 7281887

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

CHILDREN ACROSS THE COUNTRY, INCLUDING VETERANS, WHO ARE DEAF OR HAVE A

PHYSICAL DISABILITY, AS WELL AS CHILDREN WITH AUTISM AND OTHER

DEVELOPMENTAL DISABILITIES. NEADS ASSISTANCE DOGS ARE PARTNERED WITH

PROFESSIONALS IN THE CLASSROOM, MINISTRY, HOSPITAL, THERAPEUTIC, AND

COURTHOUSE SETTINGS.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: RELATIONSHIP. NEADS HAS LED THE INDUSTRY SINCE ITS INCEPTION IN 1976, MATCHING OVER 1,900 EXPERTLY TRAINED SERVICE DOGS WITH CIVILIANS AND VETERANS ACROSS THE COUNTRY.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: DOG'S TRAINING IS TAILORED TO THE CLIENT'S UNIQUE NEEDS. MOST IMPORTANTLY, WE RAISE AND TRAIN THE PERFECT WORKING PARTNER FOR EACH OF OUR CLIENTS. NEADS TRAINS THE WIDEST RANGE OF SERVICE DOGS IN THE UNITED STATES. HEARING DOGS ALERT HUMAN PARTNERS TO THE SOURCE OF A SOUND; SERVICE DOGS FOR ADULTS AND CHILDREN PERFORM EVERYDAY TASKS LIKE PICKING UP DROPPED ITEMS, OPENING DOORS, AND MORE; SOCIAL DOGS HELP A CHILD ON THE AUTISM SPECTRUM FEEL CALMER AND MORE CONFIDENT; ASSISTANCE DOGS FOR THE CLASSROOM, THERAPY AND MINISTRY DOGS ENGAGE AND INSPIRE A PRACTITIONER'S COMMUNITY. OUR SERVICE DOGS FOR VETERANS PROGRAM IS DESIGNED TO HELP THE GROWING POPULATION OF WOUNDED VETERANS.

ONCE A DOG AND CLIENT HAVE BEEN MATCHED, NEADS CLIENTS LIVE ON OUR

CAMPUS FOR 1-2 WEEKS LEARNING HOW TO WORK WITH THEIR NEW SERVICE DOG.

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization NEADS, INC.	Employer identification number 23-7281887
APPROXIMATELY 25 CLIENTS GRADUATE THROUGH OUR PROGRAM EAC	H YEAR.
CLASSES INCLUDE ACTIVE HANDS-ON EXERCISES WITH THE DOG, T	RIPS INTO TOWN
RESTAURANTS AND MALLS, AND SIT-DOWN CLASSES IN SUBJECTS S	UCH AS HEALTH
RECORDS, FIRST AID, GROOMING AND PUBLIC ACCESS. MOST CLA	SSES ARE
TAUGHT BY THE INSTRUCTOR WHO HAS OVERSEEN THE DOG'S TRAIN	ING AND WHO
MATCHED THE DOG WITH THE CLIENT. EACH CLIENT MUST SUCCES	SFULLY
COMPLETE THE TRAINING SCHEDULE AND ALSO RECEIVE A PASSING	SCORE ON THE
ASSISTANCE DOGS INTERNATOINAL PUBLIC ACCESS TEST TO GRADU	ATE AND LEAVE
CAMPUS WITH THE SERVICE DOG. CLIENTS ARE SUPPORTED IN A	VARIETY OF
WAYS BY NEADS FOR THE SERVICE LIFE OF THEIR DOGS.	

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS REVIEWED BY THE CEO INITIALLY, FOLLOWED BY THE TREASURER AND THE FINANCE COMMITTEE. THE 990 IS THEN REVIEWED AND APPROVED BY THE FULL BOARD.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD OF DIRECTORS REVIEWS THE ORGANIZATION'S CONFLICT OF INTEREST POLICY ANNUALLY IN ORDER TO ENSURE THAT THE ORGANIZATION'S BOARD OF DIRECTORS, OFFICERS, AND EMPLOYEES ARE REGULARLY AND CONSISTENTLY MONITORING AND ENFORCING IT.

FORM 990, PART VI, SECTION B, LINE 15A: THE CEO'S COMPENSATION IS PEGGED TO BE COMPETITIVE WITH SIMILAR ORGANIZATIONS IN TERMS OF MISSION, SIZE AND LOCATION. AT THAT POINT, THE COMPENSATION IS RECOMMENDED AND VOTED UPON BY AN INDEPENDENT COMMITTEE AS REQUIRED. THE CEO HAS AN EMPLOYMENT AGREEMENT THAT HAS BEEN APPROVED BY THE FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

MA, CA, CT, FL, GA, IL, IA, ME, MD, MI, MN, MO, MT, NH, NJ, NY, NC, OH, OR, PA, RI, TX, UT, VA, WA DC, WI

FORM 990, PART VI, SECTION C, LINE 19:

NEADS POSTS ITS AUDITED FINANCIAL STATEMENTS AND 990 ON ITS WEBSITE. IT'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST.

Form 990/990-EZ/990-PF	Form 990-T
EXPORTED ON 02/06/2024 10:48:14	
FORM 990	

•	must now meet their annual filir O's online charities filings porta	
-	MMONWEALTH OF MASSA	Office Use Only: Fiscal Year
O NON-PROFIT	FFICE OF THE ATTORNEY GEN	ERAL RITIES DIVISION (617) 727-2200, ext. 2101 www.mass.gov/ago/charities_
Report for the Fiscal Period: $09/01/22$	to 08/31/23	Check all items attached (if applicable)
AG Account #: 006536	Federal ID #: <u>23-7281887</u>	Filing Fee or Printout of           Electronic Payment           Confirmation
Electronic Payment Confirmation #:	out of electronic payment confirmation.	X Copy of IRS Return Audited Financial Statements/Review
Electronic Payment Date:		Amended Articles/ By-Laws
When did the organization first engage in charitable work in Massachusetts?	3/1972	X Schedule A-1 X Schedule A-2 Schedule RO
Has the organization applied for or been granted IRS tax exempt status?	X Yes	No Schedule VCO
If yes, date of application <b>OR</b> date of determ	ination letter: 09/13,	/1972
IRS Exemption under 501(c):	3	
If exempt under 501(c), are contributions to t tax deductible as charitable contributions?	he organization	X No
Organization Data		
Name: NEADS, INC.		
Mailing Address: 305 REDEMPTION R	OCK TRAIL SOUTH	
City: PRINCETON	State: MA	ZIP: 01541
Phone Number: (978) 422-9064	Fax Number: 9	78-422-3255
Email: INFO@NEADS.ORG	Website: WWW	.NEADS.ORG

In the table below, please enter the appropriate codes from the corresponding tables found in the instructions. Enter **up to 2** codes from Table 3 for your organization's main purpose(s)

Category	Code	Category	Code
County (Table 1)	14	Organization Purpose Code 1	48
Type of Organization (Table 2)	4	Organization Purpose Code 2	53

Please check box if final return prior to dissolution:

Office Use Only: Payment Received

23 - 7281887

All questions must be completed in their entirety whether or not similar questions are answered in an attached federal form. See instructions and definition section for guidance.

1. On what date was the organization created? 09/13/1972

2. Where was the organization created? HOLLISTON, MA

#### 3. What is the form of organization? (check one)

Corporation	Testamentary Trust
Unincorporated Association	Inter Vivos Trust

Other (please describe):

4. Was your organization related to any other organization(s) during the reporting year (see definition "Related Organization")? *If yes, please complete the Schedule RO on pages 13 and 14.* 

#### 5. Enter your summary of financial data:

	Financial Data	Amounts
А.	Contributions, gifts, grants, and similar amounts received	5,551,276.
В.	Gross support and revenue	5,695,916.
C.	Program services and similar amounts paid out	3,117,542.
D.	Fundraising expenses	530,158.
E.	Management and general expenses	403,617.
F.	Payments to affiliates	0.
G.	Total expenses	4,051,317.
Н.	Net assets or fund balances at the end of the year	15,246,916.

6. List the total compensation you provided to your five highest paid employees:

	Name/Title	Hrs/ Week	Salary and Other Income	Benefit Plans	Other Compensation
	GERRY W. DEROCHE				
	CEO	40.00	175,000.	0.	0.
	CATHERINE A. ZEMAITIS				
2.	CHIEF DEVELOPEMENT AND PROGRAM O	40.00	114,894.	6,417.	0.
	KATHLEEN A. FOREMAN				
3.	DIRECTOR OF CANINE DEVELOPEMENT	40.00	72,030.	0.	0.
	AUDREY K. TRIESCHMAN				
4.	DIRECTOR OF COMMUNICATIONS AND W	40.00	66,003.	10,760.	0.
	JANET C. ANDERSON				
5.	FINANCE SUPERVISOR (OUTGOING)	40.00	65,355.	2,400.	0.

7. Was any compensation provided to any of the individuals listed in question 6 above not quantified in your response to 6? If yes, please provide explanation (attach separate sheet).

#### 23-7281887

8. List the name, amount of compensation paid, and the nature of services rendered by each of the organization's five highest paid consultants providing professional services (e.g. attorneys, architects, accountants, management companies, investment advisors, professional solicitors, professional fundraising counsel).

	Name/Title	Amount of Compensation	Type(s) of Service
1.	REGAN COMMUNICATIONS GROUP IN	61,423.	MARKETING SERVICES
2.	RETROFIT TECHNOLOGIES INC.	53,303.	IT SERVICES
3.	NON PROFIT CAPITAL MANAGEMENT		ACCOUNTING/FINANC SERVICES
4.	BOLLUS LYNCH		ACCOUNTING/FINANC SERVICES
5.	CHARLESTOWN AV INC.		AUDIO/VISUAL EVENT AND

9. Bank(s) in which the organization's funds are deposited (include bank addresses and phone number):

Bank	Address	Phone Number
	20 ADAMS STREET, LEOMINSTER, MA	
	01453	800-649-4646
	565 MAIN STREET, LEOMINSTER, MA	
	01453	978-466-6866
	65 MAIN STREET, LEOMINSTER, MA	
ENTERPRISE BANK	01453	978-596-2264
10. What is the organization's accounting method?	Cash X Accrual	
	Other (specify):	
11. If organization's mailing address is a P.O. Box, lis	t the organization's full street address:	
Address:		
City:	State: ZI	<sup>D</sup> Code:
12. Contact Person Name: GERRY DEROCH	Έ	
Street Address: 305 REDEMPTION R	OCK TRAIL SOUTH	
City: PRINCETON	State: MA ZI	- Code: 01541
Phone Number: 978-422-9064		

23-7281887

13.	During the fiscal year reported here, did your organization solicit contributions or have funds	
	solicited on its behalf?	

X Yes	
-------	--

X Yes No

- 14. At any time during the fiscal year following the year reported here, will your organization, or others
   acting on its behalf, solicit contributions?
   X Yes
   No

   If you answered yes to Question 13 or 14, you must complete Schedule A-1 and/or Schedule A-2 unless you are exempt from
   the solicitation certificate requirement.
- 15. If you are claiming an exemption from the solicitation certificate requirement, please indicate by checking the box below to identify which exemption applies to your organization.

a religious organization	
an organization which: (a) does not raise more than \$5,000 during a calendar year OR does not receive contributions from	
more than ten persons during a calendar year; AND (b) carries out all of its activities, including fundraising, through unpaid	
volunteers. (The conditions at both (a) and (b) must be met for your organization to qualify for this exemption.)	

- 16. Attach a list of names, addresses (street and/or mailing), and telephone numbers of other offices/chapters/branches/affiliates.
- 17. Attach a list of names, titles, and addresses (street and/or mailing) of officers, directors, trustees, and the principal salaried executives of organization.

#### STATEMENT 1

- Attach a list of names, titles, and addresses (street and/or mailing) of any individual(s) authorized to sign checks, and any individual(s) responsible for: custody of funds; distribution of funds; fundraising; and custody of financial records.
   STATEMENT 2
- 19. Has this organization or any of its officers, directors, employees or fundraisers solicited funds in any other state?

#### STATEMENT 3

If yes attach list of states where solicitation was conducted, including registered agency, dates of registration, registration numbers, any other names under which the organization was/is registered, and the dates and type (mail, telephone, door to door, special events, etc.) of the solicitation conducted.

-

FORM PC	OFFICERS,	DIRECTORS,	TRUSTEES	ANI	) EXECUTIVES	STATEMENT	1
NAME AND ADDRE	SS			ſ	TITLE		
GERRY DEROCHE 305 REDEMPTION PRINCETON, MA		SOUTH		-	CEO		
GRAHAM CHEVRY 305 REDEMPTION PRINCETON, MA		SOUTH		נ	FREASURER		
SUE FEIT 305 REDEMPTION PRINCETON, MA		SOUTH		Ι	DIRECTOR		
JAMES HICKS 305 REDEMPTION PRINCETON, MA		SOUTH		Ι	DIRECTOR		
CAROL KRAUSS 305 REDEMPTION PRINCETON, MA		SOUTH		Ι	DIRECTOR		
SCOTT NOTARGIA 305 REDEMPTION PRINCETON, MA	ROCK TRAIL	SOUTH		C	CLERK		
A. KIM SAAL 305 REDEMPTION PRINCETON, MA		SOUTH		7	/ICE CHAIR		
GEOFF WORRELL 305 REDEMPTION PRINCETON, MA		SOUTH		C	CHAIR		
HARRY GREY 305 REDEMPTION PRINCETON, MA		SOUTH		I	DIRECTOR		
JILL GOINES 305 REDEMPTION PRINCETON, MA		SOUTH		I	DIRECTOR		
SHANNON O'BRIE 305 REDEMPTION PRINCETON, MA	ROCK TRAIL	SOUTH		I	DIRECTOR		

FORM PC	PAGE 4, LINE 18	STATEMENT 2
NAME AND ADDRESS	AREA OF RESPONSIBILI	ГҮ
GERRY DEROCHE 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR CUSTO	DDY OF FUNDS
GERRY DEROCHE 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR DIST	RIBUTION OF FUNDS
GERRY DEROCHE 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR FUND	RAISING
GERRY DEROCHE 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	CUSTODY OF FINANCIAL	RECORDS
GERRY DEROCHE 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	AUTHORIZED TO SIGN C	HECKS
GRAHAM CHEVRY 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	AUTHORIZED TO SIGN C	HECKS
CATHY ZEMAITIS 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	AUTHORIZED TO SIGN C	HECKS
RACHEL H. MAY 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR CUST	ODY OF FUNDS
RACHEL H. MAY 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR DIST	RIBUTION OF FUNDS
CATHY ZEMAITIS 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	RESPONSIBLE FOR FUND	RAISING
RACHEL H. MAY 305 REDEMPTION ROCK TR S PRINCETON, MA 01541	CUSTODY OF FINANCIAL	RECORDS

NEADS,	INC.
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FORM PC		PAGE	4,	LII	NE 19		STATEMENT	3
STATE					REG	AGENCY		
CONNECTICUT	_							
DATE OF REG	REG NUMBER	OTHER	NA	MES	USED			
	6342-04831							
SOLICIT DATE	TYPE OF SOL		N 					
STATE					REG	AGENCY		
ILLINOIS	_							
DATE OF REG	REG NUMBER	OTHER	NA	MES	USED			
	1030535							
SOLICIT DATE	TYPE OF SOL	ICITATIO	N 					
STATE					REG	AGENCY		
MAINE	-							
DATE OF REG	REG NUMBER	OTHER	NA	MES	USED			
	C01882							
SOLICIT DATE	TYPE OF SOL	ICITATIO	N 					
STATE					REG	AGENCY		
MARYLAND	_							
DATE OF REG	REG NUMBER	OTHER	NA	MES	USED			
	1320							

SOLICIT DATE TYPE OF SOLICITATION

NEADS, INC.					
STATE				REG	AGENCY
NORTH CAROLINA					
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	SL000639				
SOLICIT DATE	TYPE OF SOLIC		N —		
STATE				REG	AGENCY
OHIO					
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	141552				
SOLICIT DATE	TYPE OF SOLIC	ITATIO	1		
STATE				REG	AGENCY
PENNSYLVANIA					
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	12689				
SOLICIT DATE	TYPE OF SOLIC		۶ -		
STATE				REG	AGENCY
TEXAS					
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	102497				

NEADS, INC.					23-728188
STATE			REG	AGENCY	
UTAH	_				
DATE OF REG	REG NUMBER	OTHER NAME	S USED		
	6559953-CH				
SOLICIT DATE	TYPE OF SOL	ICITATION			
STATE			REG	AGENCY	
CALIFORNIA	_				
DATE OF REG	REG NUMBER	OTHER NAME	S USED		
	132922				
SOLICIT DATE	TYPE OF SOL	ICITATION			
STATE			REG	AGENCY	
MONTANA	_				
DATE OF REG	REG NUMBER	OTHER NAME	S USED		
	F051910				
SOLICIT DATE	TYPE OF SOL	ICITATION			
STATE			REG	AGENCY	
RHODE ISLAND	_				
DATE OF REG	REG NUMBER	OTHER NAME	S USED		
	95-0229				
SOLICIT DATE	TYPE OF SOL	ICITATION			

NEADS, INC.			23-7281887
STATE		REG AGENCY	
WASHINGTON	_		
DATE OF REG	REG NUMBER	OTHER NAMES USED	
	21668		
SOLICIT DATE	TYPE OF SOL	CITATION	
STATE		REG AGENCY	
VIRGINIA	_		
DATE OF REG	REG NUMBER	OTHER NAMES USED	
	237281887		
SOLICIT DATE	TYPE OF SOL	CITATION	
STATE		REG AGENCY	
ARIZONA	_		
DATE OF REG	REG NUMBER	OTHER NAMES USED	
	22773		
SOLICIT DATE	TYPE OF SOL	CITATION	
STATE		REG AGENCY	
FLORIDA	_		
DATE OF REG	REG NUMBER	OTHER NAMES USED	
	СН5492		
SOLICIT DATE	TYPE OF SOL	CITATION	

NEADS, INC.					23-7281887
STATE			REG	AGENCY	
MICHIGAN	-				
DATE OF REG	REG NUMBER	OTHER NAMES	USED		
	30011				
SOLICIT DATE	TYPE OF SOLI	CITATION			
STATE			REG	AGENCY	
NEW JERSEY	-				
DATE OF REG	REG NUMBER	OTHER NAMES	USED		
	0655100				
SOLICIT DATE	TYPE OF SOLI	CITATION			
STATE	_		REG	AGENCY	
NEW YORK					
DATE OF REG	REG NUMBER	OTHER NAMES	USED		
	16-38-00				
SOLICIT DATE	TYPE OF SOLI	CITATION			
STATE			REG	AGENCY	
GEORGIA	-				
DATE OF REG	REG NUMBER	OTHER NAMES	USED		
	CH-07053				
SOLICIT DATE	TYPE OF SOLI				

NEADS, INC.					
STATE				REG	AGENCY
NEW HAMPSHIRE	-				
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	16724				
SOLICIT DATE	TYPE OF SOLI	CITATIO	N 		
STATE				REG	AGENCY
MINNESOTA	-				
DATE OF REG	REG NUMBER	OTHER	NAMES	USED	
	237281887				
SOLICIT DATE	TYPE OF SOLI		N		
			_		
STATE				REG	AGENCY
	-				
OREGON					
	REG NUMBER	OTHER	NAMES	USED	
	REG NUMBER 36811	OTHER	NAMES	USED	
DATE OF REG	<del></del>			USED	
DATE OF REG	36811				AGENCY
DATE OF REG	36811				AGENCY
DATE OF REG	36811 TYPE OF SOLI	CITATIO	N 	REG	AGENCY
DATE OF REG SOLICIT DATE STATE MISSOURI	36811 TYPE OF SOLI	CITATIO	N 	REG	AGENCY

NEADS,	INC.
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## STATE

REG AGENCY

DISTRICT OF COLUMBIA

- DATE OF REG REG NUMBER OTHER NAMES USED
- SOLICIT DATE TYPE OF SOLICITATION

STATE

**REG AGENCY** 

WISCONSIN

DATE OF REG	REG NUMBER	OTHER NAMES USED
	5101-800	

SOLICIT DATE TYPE OF SOLICITATION

		NEADS, INC.	23-7281887		
20.		this organization or any of its officers, directors, or employees: s, <i>please attach an explanation.</i>			
	(a)	Been enjoined or otherwise prohibited by a government agency/court from operating or soliciting contributions?		Yes	X No
	(b)	Ever been refused registration or had its registration or tax exemption denied, suspended, modified or revoked by a governmental agency?		Yes	X No
	(c)	Been the subject of a proceeding regarding any solicitation or registration?		Yes	X No
	(d)	Entered into a voluntary agreement of compliance or consent judgment with, any government agency or in a case before a court or administrative agency?		Yes	X No
21.		e any restrictions been removed during the year from donor-restricted funds? s, <i>please attach an explanation.</i> <b>STATEMENT 4</b>		Yes	X No
22.		e donor-restricted funds been loaned to unrestricted funds? s, please attach an explanation.		Yes	X No
23.	Part	question involves "Termination of Employment or Changes of Control Compensatory Arranges" (see instructions and definition sections). Report only if payments made or promised to ar ur months salary or \$100,000, whichever dollar amount is less.		ed	
	(a)	Did you make actual payments or otherwise transfer value under such an arrangement to an in Related Party definition, sections (a) or (b), which payments are not reported in Question 6		Yes	X No
	(b)	Do you have such an agreement with any individual described in Related Party definition, sections (a) or (b)?		Yes	X No

If you answered **yes** for Question 23(a) or 23(b) above, please attach an explanation identifying the individual(s) involved, stating the amount of any payments made or value transferred, and describing the terms of each agreement.

FORM PC EXPLANATION FOR PAGE 5, LINE 21 STATEMENT 4

#### 23-7281887

24. This question applies to related party transactions, which include transactions with officers, directors, trustees, certain employees, relatives, and organizations they own or control. Please consult the instructions and definition sections for the definition of a "Related Party" and "Indebtedness" before answering. Note that transactions involving related parties must be reported even when there is no accounting recognition (e.g. in-kind gifts, waiver or interest not otherwise reported).

If the answer to any part of Question 24 is **yes**, attach a schedule stating the name and address of the related party, the nature of the transaction, the value or the amounts involved in the transaction, and the procedure followed in authorizing the transaction.

	During the year:		
A.	Has your organization sold or transferred assets to or purchased assets from or exchanged assets with a related party?	Yes	X No
B.	Has your organization leased assets to or leased assets from a related party?	Yes	X No
C.	Has your organization been indebted to a related party?	Yes	X No
D.	Has your organization allowed a related party to be indebted to it?	Yes	X No
E.	Has your organization made or held an investment in a related party?	Yes	X No
F.	Has your organization furnished goods, services, or facilities to a related party?	Yes	X No
G.	Has your organization acquired goods, services, or facilities from a related party who received compensation or other value in return?	Yes	X No
Н.	Has your organization paid or become obligated to pay wages, salary, or other compensation to a related party?	X Yes	No No
I.	Has your organization transferred income or assets to or for use by a related party?	Yes	X No
J.	Was your organization a party to any transaction in which any of its officers, directors, or trustees has a material financial interest, or did any officer, director or trustee receive anything of value not reported as compensation?	Yes	X No
K.	Has your organization invested in any corporate stock of a company in which any officer, director, or trustee owns more than 10% of the outstanding shares?	Yes	X No
L.	Is any property of the organization held in the name of or commingled with the property of any other person or organization?	Yes	X No
M.	Did your organization make a grant award or contribution to any other organization in which any of this organization's officers, directors or trustees has a relationship? <b>STATEMENT</b> 5	Yes	X No

STATEMENT 5

5

STATEMENT

FORM PC	PAGE 6, LINE 24

#### NAME AND ADDRESS

GERRY DEROCHE 305 REDEMPTION ROCK TRAIL PRINCETON, MA 01541

NATURE OF TRANSACTION

WAGES

PROCEDURE FOLLOWED

NORMAL PAYROLL PROCEDURES

## AMOUNT INVOLVED

175,000.

Signature Required							
Under penalty of perjury, I declare that the information furnished in this report, including all attachments, is true and correct to the best of my knowledge.							
Signature:	Date:						
Printed Name: GERRY DEROCHE							
Title: CEO							
Name of Preparer: BOLLUS LYNCH, LLP							
Address 89 SHREWSBURY STREET							
City WORCESTER	State MA ZIP Code 01604						
Phone Number (508) 755-7107							

#### 23-7281887

#### Schedule A-1 Solicitation Activities During Fiscal Year Covered By This Report

List any names which will be used by the organization in connection with the solicitation of funds, other than the official name which appears on page 1.

Types of solicitation activities in which you expect to engage (check all that apply):

Mass Mailing	X	Via the Internet	X
Door-to-door		Raffle, beano, bingo or gaming event	X
Entertainment event	X	Sale of goods other than by telephone	
Telemarketing without sale of goods or ads	X	Individual Mailings	X
Telemarketing with sale of goods		Corporate solicitations	X
Telemarketing with sale of ads		Grant Proposals	X
Other (specify):			

Identify the method or methods you expect to use for the fundraising (check all that apply):

Professional solicitor*	Own employees	X
Professional fundraising counsel*	Volunteers	X
Commercial co-venturer*		
* Provide applicable names and addresses:		
Professional Solicitor Name:		
Address		
City	State	ZIP Code
Professional Fundraising Counsel Name:		
Address		
City	State	ZIP Code
Commercial Co-Venturer Name: BOSTON DUCK TOURS		
Address 4 COPLEY PLACE, SUITE 4155		

MA

State

BOSTON

City

ZIP Code 02116

NEADS, INC. Solicitation	Schedule A-1 ctd. n Activities During Fiscal Year Covered B	23-7281887 y This Report
Identify the individuals who will have final responses GERRY DEROCH	onsibility for the charity's custody of contributions: ${f E}$	
Address 305 REDEMPTION		
	State MA	ZIP Code 01541
CATHY ZEMAIT: Name and Title: DIRECTOR OF	IS DEVELOPEMENT AND PROGRAM	
Address 305 REDEMPTION	ROCK TRAIL SOUTH	
City PRINCETON	State MA	ZIP Code 01541
Name and Title:		
Address		
City	State	ZIP Code
Identify the individuals who will have final response GERRY DEROCH Name and Title: CEO	onsibility for the charity's distribution of contributions: ${f E}$	
Address 305 REDEMPTION 1	ROCK TRAIL SOUTH	
City PRINCETON	State MA	ZIP Code 01541
CATHY ZEMAIT Name and Title: DIRECTOR OF	IS DEVELOPEMENT AND PROGRAM	
Address 305 REDEMPTION	ROCK TRAIL SOUTH	
City PRINCETON	State MA	ZIP Code 01541
Name and Title:		
Address		
City	State	ZIP Code

# Schedule A-2

## Solicitation Activities Planned for Fiscal Year Which Follows the Reporting Year

List any names which will be used by the organization in connection with the solicitation of funds, other than the official name which appears on page 1.

Types of solicitation activities in which you expect to engage (check all that apply):

Mass Mailing	X	Via the Internet	X
Door-to-door		Raffle, beano, bingo or gaming event	Х
Entertainment event	X	Sale of goods other than by telephone	
Telemarketing without sale of goods or ads	X	Individual Mailings	Х
Telemarketing with sale of goods		Corporate solicitations	Х
Telemarketing with sale of ads		Grant Proposals	Х
Other (specify):			

Identify the method or methods you expect to use for the fundraising (check all that apply):

Professional solicitor*		Own employees	X
Professional fundraising counsel*		Volunteers	Х
Commercial co-venturer*	X		

#### \* Provide applicable names and addresses:

Professional Solicitor Name:						
Address						
City	State	ZIP Code				
Professional Fundraising Counsel Name:						
Address						
City	<b>-</b>	ZIP Code				
Commercial Co-Venturer Name:						
Address						
City	State	ZIP Code				

NEADS, INC.	23-72	81887
Schedule Solicitation Activities Diamod for Eissel		aarting Vaar
Solicitation Activities Planned for Fiscal	fear which follows the Re	borting Year
Identify the individuals who will have final responsibility for the charity's cust GERRY DEROCHE	tody of contributions:	
Name and Title: CEO		
Address 305 REDEMPTION ROCK TRAIL SOUT	Ч	
City PRINCETON	State MA	ZIP Code 01541
CATHY ZEMAITIS Name and Title: DIRECTOR OF DEVELOPEMENT AN	ID PROGRAM	
Address 305 REDEMPTION ROCK TRAIL SOUT	Ч	
City PRINCETON	State MA	ZIP Code 01541
Name and Title:		
Address		
City	State	ZIP Code
Identify the individuals who will have final responsibility for the charity's dist GERRY DEROCHE	ribution of contributions:	
Name and Title: CEO		
Address 305 REDEMPTION ROCK TRAIL SOUT	Ч	
City PRINCETON	State MA	ZIP Code 01541
CATHY ZEMAITIS Name and Title: DIRECTOR OF DEVELOPEMENT AN	ID PROGRAM	
Address 305 REDEMPTION ROCK TRAIL SOUT	Ч	
City PRINCETON	State MA	ZIP Code 01541
Name and Title:		
Address		
City	State	ZIP Code

## **Certification by Organization**

Two different signatures required. Signers must be organization president or other authorized officer or trustee.

Under penalty of perjury, we declare that the information furnished in this report, including all attachments, is true and correct to the best of our knowledge.

Signature:	Date:
Printed Name: GERRY DEROCHE	
Title: CEO	
Signature:	Date:
Printed Name:	
Title:	

#### Schedule RO

1. Please read the instructions and definition of "Related Organization" carefully before completing this section. (*If you have more than five Related Organizations, please attach a list.*)

Name:		Primary purpose or activity:		
FYE	A. Donor restricted funds	B. 3rd party restricted funds	C. Unrestricted funds	D. Total net assets
	(-) liabilities	(-) liabilities	(-) liabilities	(A+B+C)

Name:		Primary purpose or activity:		
FYE	A. Donor restricted funds	B. 3rd party restricted funds	C. Unrestricted funds	D. Total net assets
	(-) liabilities	(-) liabilities	(·) liabilities	(A+B+C)

Name:	Name: Primary pu		purpose or activity:	
FYE	A. Donor restricted funds	B. 3rd party restricted funds	C. Unrestricted funds	D. Total net assets
	(·) liabilities	(·) liabilities	(·) liabilities	(A+B+C)

Name:		Primary purpose or activity:		
FYE	A. Donor restricted funds	B. 3rd party restricted funds	C. Unrestricted funds	D. Total net assets
	(·) liabilities	(·) liabilities	(·) liabilities	(A+B+C)

Name:		Primary purpose or activity:		
FYE	A. Donor restricted funds	B. 3rd party restricted funds	C. Unrestricted funds	D. Total net assets
	(·) liabilities	(·) liabilities	(·) liabilities	(A+B+C)

#### Schedule RO ctd.

2. List the total compensation paid by your organization and/or any other related organization to your chief executive (e.g., executive director) and to the four other current or former directors, trustees, officers, or employees within the system of related organizations identified at question 1, on page 13, receiving the highest aggregate compensation (see *instructions*). Use additional lines below to itemize by compensation source.

Name:		Title:	
Income Source:	Salary and Other Income:	Benefits Plan:	Other Compensation

Name:		Title:	
Income Source:	Salary and Other Income:	Benefits Plan:	Other Compensation

Name:		Title:	
Income Source:	Salary and Other Income:	Benefits Plan:	Other Compensation

Name:		Title:	
Income Source:	Salary and Other Income:	Benefits Plan:	Other Compensation

Name:		Title:	
Income Source:	Salary and Other Income:	Benefits Plan:	Other Compensation

3.	Is asset and/or compensation information for religious organizations and/or certain non-charitable entities related to
	foundations excluded pursuant to instructions?

X No

Yes